

ZEARN

MEMORANDUM OF UNDERSTANDING  
CONTRACTUAL PERIOD: JULY 1, 2016 TO JUNE 30, 2021



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Zearn Math is a comprehensive approach to learning and teaching K-5 math. Zearn Math is based on EngageNY / Eureka Math and has materials for each day's math block: Zearn Digital Lessons for students to learn and practice, and Zearn Materials and Reports for teachers to use during Small Group Instruction.

Zearn is a nonprofit with a model that ensures Zearn Math is accessible to all. From a technology standpoint, Zearn Math is web-based and available to anyone with an internet connection. From a cost perspective, Zearn Math offers free content for teachers and families, while offering paid options to schools for what they need to make the most of Zearn including Professional Development, School Accounts, and printed materials, such as Zearn Workbooks and Zearn Answer Keys.

Zearn Digital Lessons, lesson-aligned student materials, and teacher Materials and Reports for small group instruction are available at no cost through Individual Teacher Accounts.

#### ZEARN PRICE LIST: 2016-2017 SCHOOL YEAR

Product	2016-2017 Price
<p><b>Zearn School Accounts</b> include administrator-level access to classroom-level reports, roster management support, classroom sharing between teachers, a live orientation webinar for teachers, and specialized support throughout the year.</p>	<p>\$900 per school for a service period of July 1, 2016 - June 30, 2017</p> <p><i>Schools that piloted School Accounts in the '15-'16 school year (as of 4/15/15) receive a discounted '16-'17 price of \$450 per school</i></p>
<p><b>Zearn Professional Development</b> offers a 2-hour, in-person, highly-interactive working session for teachers to learn how to make the most of Zearn in the classroom. Sessions take place at a school and are customized to fit participants' needs.</p>	<p>\$1,500 for one 2-hour session for up to 20 participants. Additional sessions within the same day are \$1,000 per session.</p>
<p><b>Zearn Student Workbooks</b> include all the Printed Materials that students complete alongside each Zearn Digital Lesson: Zearn Student Notes, Goal Trackers, and, for Grades 3-5, Eureka Math/Engage NY Exit Tickets. Workbooks are conveniently bound, perforated, and three-hole punched. Each grade is broken out into volumes to keep workbooks light for students to carry.</p>	<p>Grade 1: \$20 (or \$10 for each Volume 1, 2)            Grade 2: \$20 (or \$10 for each Volume 1, 2)            Grade 3: \$28 (or \$14 for each Volume 1, 2)            Grade 4: \$28 (or \$14 for each Volume 1,2)            Grade 5: \$28 (or Volume 1: \$12; Volume 2: \$6, Volume 3: \$10)            *Does not include shipping costs</p>
<p><b>Zearn Teacher Answer Keys</b> offer all of the problems in the Student Notes and Exit Tickets in that grade, with answers printed in color.</p>	<p>Grade 1: \$50            Grade 2: \$50            Grade 3: \$75            Grade 4: \$75            *Does not include shipping costs</p>

\*\*ISDN numbers are not included as Zearn Student Workbooks and Teacher Answer Keys are printed privately.