Pathway

Hospitality, Tourism, Culinary and Retail

Integrated Pathway

The Hospitality, Tourism, Culinary and Retail graduation pathway is an Integrated pathway. Students must:

1. pass 9 Carnegie credits of courses from this pathway;
2. including at least one Career Readiness course (one Carnegie credit);
3. attain one Statewide credential (or the LCTCS equivalent certificate / diploma); *OR*
4. one Core credential (or the LCTCS equivalent certificate / diploma); and
5. two Complementary credentials.

High-Demand Careers Related to this Pathway

Hospitality: 5 Star – General and Operations Manager; 4 Star – Food Service Manager; Lodging Manager; 3 Star – Customer Service Representative; First-Line Supervisor of Food Prep and Serving Workers, Housekeeping and Janitorial Workers, Personal Service Workers

Tourism: 4 Star – Lodging Manager; 2 Star – Hotel Desk Clerk; Tour Guide and Escort; Travel Agent

Culinary: 4 Star – Food Service Manager; Chefs and Head Cook; 3 Star – First Line Supervisor of Food Prep and Serving Workers

Retail: 5 Star: Sales Manager; 4 Star: First-Line Supervisor of Retail Workers. Also: Store Manager, Assistant Store Manager

**Starting Salary Ranges for this Pathway**

$16,000 - $27,000

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| Hospitality, Tourism, Culinary and Retail Graduation Pathway: Sections | | |
| 1 | Pathway-Specific Courses | This section lists the course titles and codes for courses specific to this pathway |
| Each table also indicates those courses that qualify for the basic 6% CTE adder (*course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses)* as well as those courses that qualify for the additional 6% Career Development Fund (or CDF) payment. |
| 2 | Universal Jump Start Courses | This section lists the course titles and course codes for courses that are part of every Jump Start graduation pathway |
| 3 | Career Readiness Courses | This section lists the course titles and codes for courses that qualify as Career Readiness Courses. Students must pass at least one Carnegie credit of Career Readiness courses, but may apply more than one Career |

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|  |  | Readiness course to their 9 credit Jump Start graduation requirement. |
| 4 | Internships | This section indicates the three types of internships and the appropriate course codes. |
| 5 | Culminating Credentials | This section indicates the required culminating credential(s) for this pathway. |
| 6 | Sample Schedule | This section provides a sample schedule for students pursuing this graduation pathway. Each high school will develop its own standard schedules for Jump Start students. |

Jump Start Graduation Pathway Revision Policy

Jump Start graduation pathways are continuously updated. Please use the most updated graduation pathways.

Future changes to Jump Start graduation pathways will always increase student opportunities. ***No one will ever need to compare an old pathway with an updated pathway.***

Please send any recommended graduation pathway changes to [JumpStart@la.gov](mailto:JumpStart@la.gov) using the subject line: *Recommended Graduation Pathway Change.*

The Department reserves the right to make administrative updates to Jump Start graduation pathways, including but not limited to updating course codes, correcting errors on course codes, correcting spelling errors and other similar changes.

The Department reserves the right to delete courses no longer meeting state standards. When this occurs, the Department may add a section to the graduation pathway indicating: “Courses Deleted from this Graduation Pathway.”

The Department reserves the right to make changes on credentialing requirements based on guidance provided by the Jump Start Graduation Pathways Review Panel. (Please see the *All Things Jump Start* web portal for information about this Panel.) The Department will also maintain contact with certifying agencies and the Workforce Investment Council (WIC) to update the Statewide, Core and Complementary credentials indicated in each graduation pathway.

***Louisiana educators can seek assistance with Jump Start graduation pathways at any time by emailing their questions to*** [***JumpStart@la.gov***](mailto:JumpStart@la.gov)

Help Resources

Please see the updated *All Things Jump Start* web portal: <http://www.louisianabelieves.com/courses/all-things-jump-start/> The updated portal provides easier access to:

* updated Jump Start graduation pathways;
* updated industry credential fact sheets that provide comprehensive details on over 100 Jump Start industry credentials;
* guidance on how your school can implement workplace internships and virtual workplace experiences; *and much, much more.*

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| Pathway-Specific Courses: Hospitality, Tourism, Culinary and Retail | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| AGRISCIENCE I | 010301 | 1 | ✔ |  |
| Career Readiness Agriscience Agribusiness Natural Resources | 010331 | 1 | ✔ |  |
| AGRISCIENCE-LEADERSHIP DEVELOPMENT (1/2 CREDIT) | 010354 | 1/2 | ✔ |  |
| AG LEADERSHIP (1 CREDIT) | 010364 | 1 | ✔ |  |
| ACCOUNTING I | 040101 | 1 | ✔ | ✔ |
| ACCOUNTING II | 040104 | 1 | ✔ | ✔ |
| ENTREPRENEURSHIP (BUSINESS) | 040110 | 1 | ✔ |  |
| WORD PROCESSING | 040203 | 1 | ✔ |  |
| COOPERATIVE OFFICE EDUCATION (3 CREDITS) | 040205 | 3 | ✔ |  |
| DESKTOP PUBLISHING | 040207 | 1 | ✔ |  |
| WEB DESIGN (1/2 CREDIT) | 040210 | 1/2 | ✔ |  |
| WEB DESIGN (1 CREDIT) | 040211 | 1 | ✔ |  |
| WEB DESIGN II (1 CREDIT) | 040212 | 1 | ✔ |  |
| COMPUTER TECHNOLOGY LITERACY | 040220 | 1 | ✔ |  |
| KEYBOARDING (1/2 CREDIT) | 040225 | 1/2 | ✔ |  |
| KEYBOARDING APPLICATIONS (1/2 CREDIT) | 040226 | 1/2 | ✔ |  |
| Keyboarding | 040229 | 1 | ✔ |  |
| BUSINESS LAW | 040303 | 1 | ✔ |  |
| BUSINESS COMMUNICATIONS | 040305 | 1 | ✔ |  |
| PRINCIPLES OF BUSINESS | 040306 | 1 | ✔ |  |

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| Business Math | 040307 | 1 | ✔ |  |
| BUSINESS COMPUTER APPLICATIONS | 040400 | 1 | ✔ |  |
| INTRODUCTION TO BUSINESS COMPUTER APPLICATIONS | 040401 | 1 | ✔ |  |
| CIW Internet Business | 040405 | 1 | ✔ | ✔ |
| CIW Website Development | 040415 | 1 | ✔ | ✔ |
| LODGING MANAGEMENT I (1 CREDIT) | 040502 | 1 | ✔ |  |
| LODGING MANAGEMENT I (2 CREDITS) | 040503 | 2 | ✔ |  |
| LODGING MANAGEMENT I (3 CREDITS) | 040504 | 3 | ✔ |  |
| LODGING MANAGEMENT II (1 CREDIT) | 040505 | 1 | ✔ |  |
| LODGING MANAGEMENT II (2 CREDITS) | 040506 | 2 | ✔ |  |
| LODGING MANAGEMENT II (3 CREDITS) | 040507 | 3 | ✔ |  |
| CIW Essentials of Web Design | 040517 | 1 | ✔ | ✔ |
| CIW E-Commerce Site Design and Development | 040519 | 1 | ✔ | ✔ |
| CUSTOMER SERVICE (1 CREDIT) | 041001 | 1 | ✔ |  |
| COOPERATIVE MARKETING EDUCATION I (3 CREDITS) | 041010 | 3 | ✔ |  |
| COOPERATIVE MARKETING EDUCATION II (3 CREDITS) | 041011 | 3 | ✔ |  |
| PERSONAL FINANCE | 041022 | 1 | ✔ |  |
| PRINCIPLES OF MARKETING I | 041025 | 1 | ✔ |  |
| PRINCIPLES OF MARKETING II | 041026 | 1 | ✔ |  |
| ENTREPRENEURSHIP (MARKETING) | 041040 | 1 | ✔ |  |
| ENTREPRENEURSHIP II - Advanced Micro-Enterprise Credentials | 041041 | 1 | ✔ | ✔ |
| ADVERTISING & SALES PROMOTION | 041042 | 1 | ✔ |  |

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| RETAIL MARKETING | 041043 | 1 | ✔ |  |
| MARKETING MANAGEMENT | 041052 | 1 | ✔ |  |
| MARKETING RESEARCH | 041053 | 1 | ✔ |  |
| SPORTS AND ENTERTAINMENT MARKETING (1 CREDIT) | 041060 | 1 | ✔ |  |
| TOURISM MARKETING | 041081 | 1 | ✔ |  |
| MARKETING EDUCATION ELECTIVE I (1/2 CREDIT) | 041095 | 1 | ✔ |  |
| MARKETING EDUCATION ELECTIVE I (1 CREDIT) | 041096 | 1 | ✔ |  |
| MARKETING EDUCATION ELECTIVE II (1/2 CREDIT) | 041097 | 1/2 | ✔ |  |
| MARKETING EDUCATION ELECTIVE II (1 CREDIT) | 041098 | 1 | ✔ |  |
| MARKETING EDUCATION ELECTIVE I (2 CREDITS) | 041099 | 2 | ✔ |  |
| MARKETING EDUCATION ELECTIVE I (3 CREDITS) | 041100 | 3 | ✔ |  |
| MARKETING EDUCATION ELECTIVE II (2 CREDITS) | 041101 | 2 | ✔ |  |
| MARKETING EDUCATION ELECTIVE II (3 CREDITS) | 041102 | 3 | ✔ |  |
| JOBS FOR AMERICA'S GRADUATES 1 | 042010 | 1 | ✔ | ✔ |
| JOBS FOR AMERICA'S GRADUATES 2 | 042020 | 1 | ✔ | ✔ |
| JOBS FOR AMERICA'S GRADUATES 3 | 042030 | 1 | ✔ | ✔ |
| JOBS FOR AMERICA'S GRADUATES 4 | 042040 | 1 | ✔ | ✔ |
| SPEECH I | 051101 | 1 |  |  |
| SPEECH II | 051102 | 1 |  |  |
| DESKTOP PUBLISHING | 061114 | 1 | ✔ |  |
| CIW Networking Technology | 061120 | 1 | ✔ |  |
| CIW Network Security | 061121 | 1 | ✔ | ✔ |

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| ENGINEERING DESIGN I (1 CREDIT) | 080110 | 1 | ✔ |  |
| Engineering Design I (2 Credits) | 080111 | 2 | ✔ |  |
| Engineering Design I (3 Credits) | 080112 | 3 | ✔ |  |
| ENGINEERING DESIGN II (1 CREDIT) | 080120 | 1 | ✔ |  |
| Engineering Design II (2 Credits) | 080121 | 2 | ✔ |  |
| Engineering Design II (3 Credits) | 080122 | 3 | ✔ |  |
| CDF-Qualifying CTE Internship I (2 CREDITS) | 080200 | 2 | ✔ | ✔ |
| CDF-Qualifying CTE Internship II (2 CREDITS) | 080201 | 2 | ✔ | ✔ |
| CDF-Qualifying CTE Internship I (1 CREDIT) | 080202 | 1 | ✔ | ✔ |
| CDF-Qualifying CTE Internship II (1 CREDIT) | 080203 | 1 | ✔ | ✔ |
| Virtual Workplace Experience I (1/2 credit) | 080204 | 1/2 | ✔ |  |
| Virtual Workplace Experience I (1 credit) | 080205 | 1 | ✔ |  |
| Virtual Workplace Experience II (1/2 credit) | 080206 | 1/2 | ✔ |  |
| Virtual Workplace Experience II (1 credit) | 080207 | 1 | ✔ |  |
| Pre-Apprenticeship I (2 Credits) | 080208 | 2 | ✔ |  |
| Pre-Apprenticeship II (2 Credits) | 080209 | 2 | ✔ |  |
| Pre-Apprenticeship I (1 Credit) | 080210 | 1 | ✔ |  |
| Pre-Apprenticeship II (1 Credit) | 080211 | 1 | ✔ |  |
| Authentic Workplace Experience I (1 Credit) | 080212 | 1 | ✔ |  |
| GENERAL COOPERATIVE EDUCATION I (3 CREDITS) | 080300 | 3 | ✔ |  |
| GENERAL COOPERATIVE EDUCATION II (3 CREDITS) | 080301 | 3 | ✔ |  |
| EDUCATION FOR CAREERS (1/2 CREDIT) | 080400 | 1/2 | ✔ |  |

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| EDUCATION FOR CAREERS (1CREDIT) | 080401 | 1 | ✔ |  |
| JOURNEY TO CAREERS PART I (1/2 CREDIT) | 080402 | 1/2 | ✔ |  |
| JOURNEY TO CAREERS (1 CREDIT) | 080403 | 1 | ✔ |  |
| JOURNEY TO CAREERS PART II (1/2 CREDIT) | 080404 | 1/2 | ✔ |  |
| EDUCATION FOR CAREERS PART I (1/2 CREDIT) | 080405 | 1/2 | ✔ |  |
| EDUCATION FOR CAREERS PART II (1/2 CREDIT) | 080406 | 1/2 | ✔ |  |
| Career Success Skills | 080407 | 1 | ✔ |  |
| Basic/Initial Career Readiness | 080409 | 1 | ✔ |  |
| Advanced Career Readiness | 080410 | 1 | ✔ |  |
| INSURANCE (1/2 CREDIT) | 080650 | 1/2 | ✔ |  |
| BUSINESS IN A GLOBAL ECONOMY (1/2 CREDIT) | 080660 | 1/2 | ✔ |  |
| PRINCIPLES OF FINANCE (1/2 CREDIT) | 080670 | 1/2 | ✔ |  |
| ADVANCED FINANCE (1/2 CREDIT) | 080671 | 1/2 | ✔ |  |
| (NAF) ENTREPRENEURSHIP (1/2 CREDIT) | 080685 | 1/2 | ✔ |  |
| PRINCIPLES OF ACCOUNTING (1/2 CREDIT) | 080690 | 1/2 | ✔ |  |
| MANAGERIAL ACCOUNTING (1/2 CREDIT) | 080691 | 1/2 | ✔ |  |
| PRINCIPLES OF HOSPITALITY AND TOURISM (1/2 CREDIT) | 080710 | 1/2 | ✔ |  |
| CUSTOMER SERVICE (1/2 CREDIT) | 080720 | 1/2 | ✔ |  |
| GEOGRAPHY AND WORLD CULTURES (1/2 CREDIT) | 080730 | 1/2 | ✔ |  |
| SPORTS ENTERTAINMENT & EVENT MANAGEMENT (1/2 CREDIT) | 080740 | 1/2 | ✔ |  |
| SUSTAINABLE TOURISM (1/2 CREDIT) | 080750 | 1/2 | ✔ |  |
| HOSPITALITY MARKETING (1/2 CREDIT) | 080760 | 1/2 | ✔ |  |

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| RESTAURANT SERVER I | 080770 | 1 | ✔ |  |
| RESTAURANT SERVER I | 080771 | 2 | ✔ |  |
| RESTAURANT SERVER I | 080772 | 3 | ✔ |  |
| RESTAURANT SERVER II | 080773 | 1 | ✔ |  |
| RESTAURANT SERVER II | 080774 | 2 | ✔ |  |
| RESTAURANT SERVER II | 080775 | 3 | ✔ |  |
| DIGITAL MEDIA I (1 CREDIT) | 080800 | 1 | ✔ |  |
| DIGITAL MEDIA I (2 CREDITS) | 080802 | 2 | ✔ |  |
| DIGITAL MEDIA I (3 CREDITS) | 080803 | 3 | ✔ |  |
| DIGITAL MEDIA II (1 CREDIT) | 080805 | 1 | ✔ |  |
| DIGITAL MEDIA II (2 CREDITS) | 080812 | 2 | ✔ |  |
| DIGITAL MEDIA II (3 CREDITS) | 080813 | 3 | ✔ |  |
| WEB DESIGN (1/2 CREDIT) | 080830 | 1/2 | ✔ |  |
| Digital Media III (1 Credit) | 080831 | 1 | ✔ |  |
| Digital Media III (2 Credits) | 080832 | 2 | ✔ |  |
| Digital Media III (3 Credits) | 080833 | 3 | ✔ |  |
| Digital Media IV (1 Credit) | 080834 | 1 | ✔ |  |
| Digital Media IV (2 Credits) | 080835 | 2 | ✔ |  |
| Digital Media IV (3 Credits) | 080836 | 3 | ✔ |  |
| ASSISTIVE TECHNOLOGY FOR THE VISUALLY IMPAIRED (1 CREDIT) | 080900 | 1 | ✔ |  |
| BUSINESS ENTERPRISES FOR THE VISUALLY IMPAIRED (1 CREDIT) | 080901 | 1 | ✔ |  |
| BRAILLE I (1 CREDIT) | 080902 | 1 | ✔ |  |

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| BRAILLE II (1 CREDIT) | 080903 | 1 | ✔ |  |
| COOPERATIVE HEALTH OCCUPATIONS (3 CREDITS) | 090004 | 3 | ✔ |  |
| HEALTH SCIENCE I (1 CREDIT) | 090611 | 1 | ✔ |  |
| HEALTH SCIENCE I (2 CREDITS) | 090612 | 2 | ✔ |  |
| HEALTH SCIENCE II (1 CREDIT) | 090621 | 1 | ✔ |  |
| HEALTH SCIENCE II (2 CREDITS) | 090622 | 2 | ✔ |  |
| FIRST RESPONDER / EMERGENCY MEDICAL RESPONDER (1/2 CREDIT) | 090710 | 1/2 | ✔ |  |
| FIRST RESPONDER / EMERGENCY MEDICAL RESPONDER (1 CREDIT) | 090711 | 1 | ✔ |  |
| FIRST RESPONDER / EMERGENCY MEDICAL RESPONDER (2 CREDITS) | 090712 | 2 | ✔ |  |
| PERSONAL AND FAMILY FINANCE (1/2 CREDIT) | 100205 | 1/2 | ✔ |  |
| NUTRITION AND FOOD (1/2 CREDIT) | 100300 | 1/2 | ✔ |  |
| ADVANCED NUTRITION AND FOOD (1/2 CREDIT) | 100301 | 1/2 | ✔ |  |
| NUTRITION AND FOOD (1 CREDIT) | 100302 | 1 | ✔ |  |
| ADVANCED NUTRITION AND FOOD 1 CREDIT) | 100303 | 1 | ✔ |  |
| PRO START I (1 CREDIT) | 100307 | 1 | ✔ | ✔ |
| PRO START I (2 CREDITS) | 100308 | 2 | ✔ | ✔ |
| PRO START I (3 CREDITS) | 100309 | 3 | ✔ | ✔ |
| FOOD SCIENCE (1 CREDIT) | 100315 | 1 | ✔ | ✔ |
| PRO START II (1 CREDIT) | 100321 | 1 | ✔ | ✔ |
| PRO START II (2 CREDITS) | 100322 | 2 | ✔ | ✔ |
| PRO START II (3 CREDITS) | 100323 | 3 | ✔ | ✔ |
| Pro Start III (1 credit) | 100324 | 1 | ✔ | ✔ |

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| Pro Start III (2 credit) | 100325 | 2 | ✔ | ✔ |
| Pro Start III (3 credit) | 100326 | 3 | ✔ | ✔ |
| Pro Start IV (1 credit) | 100327 | 1 | ✔ | ✔ |
| Pro Start IV (2 credit) | 100328 | 2 | ✔ | ✔ |
| Pro Start IV (3 credit) | 100329 | 3 | ✔ | ✔ |
| BAKING AND PASTRY ARTS I (1 CREDIT) | 100331 | 1 | ✔ |  |
| BAKING AND PASTRY ARTS I (2 CREDITS) | 100332 | 2 | ✔ |  |
| BAKING AND PASTRY ARTS I (3 CREDITS) | 100333 | 3 | ✔ |  |
| BAKING AND PASTRY ARTS II (1 CREDIT) | 100341 | 1 | ✔ |  |
| BAKING AND PASTRY ARTS II (2 CREDITS) | 100342 | 2 | ✔ |  |
| BAKING AND PASTRY ARTS II (3 CREDITS) | 100343 | 3 | ✔ |  |
| FOOD SERVICE TECHNICIAN (1 CREDIT) | 100353 | 1 | ✔ |  |
| FOOD SERVICES I (1 CREDIT) | 100361 | 1 | ✔ |  |
| FOOD SERVICES I (2 CREDITS) | 100362 | 2 | ✔ |  |
| FOOD SERVICES I (3 CREDITS) | 100363 | 3 | ✔ |  |
| FOOD SERVICES II (1 CREDIT) | 100371 | 1 | ✔ |  |
| FOOD SERVICES II (2 CREDITS) | 100372 | 2 | ✔ |  |
| FOOD SERVICES II (3 CREDITS) | 100373 | 3 | ✔ |  |
| FAMILY AND CONSUMER SCIENCES I (1 CREDIT) | 100401 | 1 | ✔ |  |
| FAMILY AND CONSUMER SCIENCES II (1 CREDIT) | 100402 | 1 | ✔ |  |
| COOPERATIVE FAMILY AND CONSUMER SCIENCES (3 CREDITS) | 100800 | 3 | ✔ |  |
| COOPERATIVE TECHNOLOGY EDUCATION (3 CREDITS) | 110098 | 3 | ✔ |  |

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| CTE Internship I (1 credit; Non-CDF) | 110402 | 1 | ✔ |  |
| CTE Internship I (2 credits; Non-CDF) | 110403 | 2 | ✔ |  |
| CTE Internship II (1 credit; Non-CDF) | 110404 | 1 | ✔ |  |
| CTE Internship II (2 credits; Non-CDF) | 110405 | 2 | ✔ |  |
| COMMUNICATION TECHNOLOGY | 110540 | 1 | ✔ |  |
| BASIC TECHNICAL DRAFTING | 110560 | 1 | ✔ |  |
| ENGINEERING DESIGN AND DEVELOPMENT (1 CREDIT) | 110860 | 1 | ✔ |  |
| TECHNICAL WRITING | 120350 | 1 |  |  |
| FRENCH I | 121001 | 1 |  |  |
| GERMAN I | 121101 | 1 |  |  |
| ITALIAN I | 121401 | 1 |  |  |
| JAPANESE I | 121501 | 1 |  |  |
| RUSSIAN I | 122001 | 1 |  |  |
| SPANISH I | 122501 | 1 |  |  |
| CHINESE I | 123101 | 1 |  |  |
| GREEK I | 123201 | 1 |  |  |
| HEBREW I | 123301 | 1 |  |  |
| AMERICAN SIGN LANGUAGE I | 123456 | 1 |  |  |
| AMERICAN SIGN LANGUAGE II | 123457 | 1 |  |  |
| ARABIC I | 123501 | 1 |  |  |
| TECHNICAL READING and WRITING | 125010 | 1 |  |  |
| BUSINESS COMMUNICATIONS | 125030 | 1 |  |  |
| CHEMISTRY | 150401 | 1 |  |  |

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| FOOD SCIENCE | 155040 | 1 |  |  |
| GEOMETRY | 160323 | 1 |  |  |
| FINANCIAL LITERACY (formerly Financial Math) | 160345 | 1 |  |  |
| TECHNICAL MATH | 165010 | 1 |  |  |
| JR. ROTC III | 170003 | 1 |  |  |
| JR. ROTC IV | 170004 | 1 |  |  |
| LAW STUDIES | 220506 | 1 |  |  |
| CULINARY OCCUPATIONS I (1 CREDIT) | 311000 | 1 | ✔ |  |
| CULINARY OCCUPATIONS I (2 CREDITS) | 311002 | 2 | ✔ |  |
| CULINARY OCCUPATIONS I (3 CREDITS) | 311003 | 3 | ✔ |  |
| CULINARY OCCUPATIONS II (1 CREDIT) | 311005 | 1 | ✔ |  |
| CULINARY OCCUPATIONS II (2 CREDITS) | 311012 | 2 | ✔ |  |
| CULINARY OCCUPATIONS II (3 CREDITS) | 311013 | 3 | ✔ |  |
| Industrial and Plant Safety | 311921 | 1 | ✔ |  |
| Introduction to Hazardous Materials | 311922 | 1 | ✔ |  |
| Workplace Safety (1 Credit) | 311923 | 1 | ✔ |  |
| Workplace Safety (2 Credit) | 311924 | 2 | ✔ |  |
| Guestroom Attendant I (1 credit) | 312943 | 1 | ✔ |  |
| Guestroom Attendant I (2 credit) | 312944 | 2 | ✔ |  |
| Guestroom Attendant I (3 credit) | 312945 | 3 | ✔ |  |
| Guestroom Attendant II (1 credit) | 312946 | 1 | ✔ |  |
| Guestroom Attendant II (2 credit) | 312947 | 2 | ✔ |  |

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| Guestroom Attendant II (3 credit) | 312948 | 3 | ✔ |  |
| LCTCS course(s) that generate Dual Enrollment credit aligned with approved pathway courses | | |  |  |

\*- Courses that count towards an academic requirement cannot also count towards the requirement of 9 Carnegie credits for a graduation pathway. Note: *course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses that qualify for the basic 6% CTE adder payment.*

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| Universal Jump Start Courses – these courses are part of every Jump Start graduation pathway | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| Accounting | 040101 | 1 | ✔ | ✔ |
| Accounting II | 040104 | 1 | ✔ | ✔ |
| Entrepreneurship (Business) | 040110 | 1 | ✔ |  |
| Word Processing | 040203 | 1 | ✔ |  |
| Computer Technology Literacy | 040220 | 1 | ✔ |  |
| Keyboarding | 040225 | ½ | ✔ |  |
| Keyboarding Applications | 040226 | ½ | ✔ |  |
| Keyboarding | 040229 | 1 | ✔ |  |
| Business Law | 040303 | ½ | ✔ |  |
| Business Communications | 040305 | 1 | ✔ |  |
| Principles of Business | 040306 | 1 | ✔ |  |
| Business Math\* | 040307 | 1 | ✔ |  |
| Business Computer Applications (BCA) | 040400 | 1 | ✔ |  |
| Introduction to Business Computer Applications (IBCA) | 040401 | 1 | ✔ |  |
| Customer Service | 041001 | 1 | ✔ |  |
| Personal Finance | 041022 | ½ | ✔ |  |
| Principles of Marketing I | 041025 | 1 | ✔ |  |
| Principles of Marketing II | 041026 | 1 | ✔ |  |
| Entrepreneurship - Marketing | 041040 | 1 | ✔ |  |
| Entrepreneurship II - Advanced Micro-Enterprise Credentials | 041041 | 1 | ✔ | ✔ |
| JAG III | 042030 | 1 | ✔ | ✔ |

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| JAG IV | 042040 | 1 | ✔ | ✔ |
| Speech I | 051101 | 1 |  |  |
| Speech II | 051102 | 1 |  |  |
| Career Success Skills | 080407 | 1 | ✔ |  |
| Principles of Finance | 080670 | ½ | ✔ |  |
| Entrepreneurship (NAF) | 080685 | ½ | ✔ |  |
| Managerial Accounting | 080691 | ½ | ✔ |  |
| Customer Service | 080720 | ½ | ✔ |  |
| Assistive Technology for the Visually Impaired | 080900 | 1 |  |  |
| Business Enterprises for the Visually Impaired | 080901 | 1 |  |  |
| Braille I | 080902 | 1 |  |  |
| Braille II | 080903 | 1 |  |  |
| First Responder | 090710 | ½ | ✔ |  |
| First Responder | 090711 | 1 | ✔ |  |
| First Responder | 090712 | 2 | ✔ |  |
| Technical Writing\* *[TOPS Tech-qualifying English course]* | 120350 | 1 |  |  |
| AMERICAN SIGN LANGUAGE I | 123456 | 1 |  |  |
| AMERICAN SIGN LANGUAGE II | 123457 | 1 |  |  |
| Technical Reading and Writing\* (NOT a TOPS Tech-qualifying course) | 125010 | 1 |  |  |
| Business Communications | 125030 | 1 |  |  |
| Financial Literacy (formerly Financial Mathematics)\* | 160345 | 1 |  |  |
| Technical Math\* | 165010 | 1 |  |  |
| JR ROTC III | 170003 | 1 |  |  |

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| JR ROTC IV | 170004 | 1 |  |  |
| Law Studies | 220506 | 1 |  |  |
| Industrial and Plant Safety | 311921 | 1 | ✔ |  |
| Introduction to Hazardous Materials | 311922 | 1 | ✔ |  |
| Workplace Safety (1 credit) | 311923 | 1 | ✔ |  |
| Workplace Safety (2 credits) | 311924 | 1 | ✔ |  |
| ~~Financial Literacy (formerly Financial Mathematics)~~ *INACTIVE COURSE CODE* | ~~040304~~ | Please use course code 160345 for this course | | |

\*- Courses that count towards an academic requirement cannot also count towards the requirement of 9 Carnegie credits for a graduation pathway. Note: *course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses that qualify for the basic 6% CTE adder payment.*

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| Career Readiness Courses – these courses are part of every Jump Start pathway | | | | |
| These courses all qualify as Career Readiness courses. Every Jump Start student must take a minimum of one Carnegie credit of Career Readiness courses.  There is no limit on the number of Career Readiness course credits a student may apply to the 9 CTE course credit requirement for the Jump Start Career Diploma.  Career Readiness courses are universal courses – they apply to every Jump Start graduation pathway. | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| AgriScience I\* | 010301 | 1 | ✔ |  |
| Career Readiness Agriscience Agribusiness Natural Resources | 010331 | 1 | ✔ |  |
| JAG I | 042010 | 1 | ✔ | ✔ |
| JAG II | 042020 | 1 | ✔ | ✔ |
| Education for Careers | 080400 | ½ | ✔ |  |
| Education for Careers | 080401 | 1 | ✔ |  |
| Journey to Careers Part 1 | 080402 | ½ | ✔ |  |
| Journey to Careers | 080403 | 1 | ✔ |  |
| Journey to Careers Part 2 | 080404 | ½ | ✔ |  |
| Education for Careers Part I | 080405 | ½ | ✔ |  |
| Education for Careers Part II | 080406 | ½ | ✔ |  |
| Basic Career Readiness | 080409 | 1 | ✔ |  |
| Advanced Career Readiness (including regionally-developed Career Readiness Courses) | 080410 | 1 | ✔ |  |

\*- Courses that count towards an academic requirement cannot also count towards the requirement of 9 Carnegie credits for a graduation pathway. Note: *course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses that qualify for the basic 6% CTE adder payment.*

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Internships, Cooperative Courses and Virtual Workplace Experience Courses

**Cooperative courses, Virtual Workplace Experience courses, Pre-Apprenticeship and Internships (*with the exception of Non-CTE Internships)* are universal courses - they apply to every Jump Start graduation pathway.**

**Non-CTE**

**Internships are not part of any Jump Start graduation pathway.**

Internships

There are three types of internships:

1. **CDF-Qualifying Internships** where students are placed in a company that operates in one of the WIC-approved high-demand industry sectors. CDF-Qualifying Internships qualify for *both* the 6% MFP adder paid for all CTE courses *and* the 6% Career Development Fund (CDF) adder;
2. **CTE Internships** where students are placed in a company that operates in any other industry sectors. CTE Internships qualify *only* for the 6% MFP adder for all CTE courses; and
3. **Non-CTE internships** where students are placed in a non-business internship. Non-CTE Internships do not qualify for any MFP adder. Examples of Non-CTE Internships include internships at a school office, a volunteer organization or a religious organization.

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| **WIC-Approved High-Demand Industry Sectors**  Internships that qualify for the 6% CDF payment ***must*** be in a WIC-approved high-demand industry sector. | | |
| * Automotive Service/Repair * Construction Crafts * Culinary (*only* for students pursuing the statewide ProStart/ ServSafe credentials) | * Healthcare * HVAC * Information Technology | * Manufacturing * Pharmacy * Transportation and Logistics |

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| Internships | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| CDF-Qualifying CTE Internship I (2 CREDITS) | 080200 | 1 | ✔ | ✔ |
| CDF-Qualifying CTE Internship II (2 CREDITS) | 080201 | 2 | ✔ | ✔ |
| CDF-Qualifying CTE Internship I (1 CREDIT) | 080202 | 1 | ✔ | ✔ |
| CDF-Qualifying CTE Internship II (1 CREDIT) | 080203 | 2 | ✔ | ✔ |
| CTE Internship I (1 credit; Non-CDF) | 110402 | 1 | ✔ |  |
| CTE Internship I (2 credits; Non-CDF) | 110403 | 2 | ✔ |  |
| CTE Internship II (1 credit; Non-CDF) | 110404 | 1 | ✔ |  |
| CTE Internship II (2 credits; Non-CDF) | 110405 | 2 | ✔ |  |
| **Non-CTE Internships are not part of any Jump Start graduation pathway.** | | | | |
| Non-CTE Internship I | 400200 | 1 |  |  |
| Non-CTE Internship I | 400210 | 2 |  |  |
| Non-CTE Internship II | 400220 | 2 |  |  |
| Non-CTE Internship II | 400230 | 1 |  |  |

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| Virtual Workplace Experience Courses approved for 2016-2017 | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| Virtual Workplace Experience I | 080204 | ½ | ✔ |  |
| Virtual Workplace Experience I | 080205 | 1 | ✔ |  |
| Virtual Workplace Experience II | 080206 | ½ | ✔ |  |
| Virtual Workplace Experience II | 080207 | 1 | ✔ |  |
| Authentic Workplace Experience | 080212 | 1 | ✔ |  |

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| Cooperative Courses | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| Cooperative AgriScience Education I | 010323 | 3 | ✔ |  |
| Cooperative AgriScience Education II | 010325 | 3 | ✔ |  |
| Cooperative Office Education | 040205 | 3 | ✔ |  |
| Cooperative Marketing Education I | 041010 | 3 | ✔ |  |
| Cooperative Marketing Education II | 041011 | 3 | ✔ |  |
| General Cooperative Education I | 080300 | 3 | ✔ |  |
| General Cooperative Education II | 080301 | 3 | ✔ |  |
| Cooperative Health Occupations | 090004 | 3 | ✔ |  |
| Cooperative Family and Consumer Services | 100800 | 3 | ✔ |  |
| Cooperative Technology Education | 110098 | 3 | ✔ |  |

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| Pre-Apprenticeship Courses | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| Pre-Apprenticeship I (2 credits) | 080208 | 2 | ✔ |  |
| Pre-Apprenticeship II (2 credits) | 080209 | 2 | ✔ |  |
| Pre-Apprenticeship I (1 credit) | 080210 | 1 | ✔ |  |
| Pre-Apprenticeship II (1 credit) | 080211 | 1 | ✔ |  |

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| CDF-Qualifying Pre-Apprenticeship Courses | | | | |
| Course Title | Course Code | Carnegie Credits | CTE 6% | CDF 6% |
| CDF-QUALIFYING PRE-APPRENTICESHIP I (1 CREDIT) | 080230 | 1 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP I (2 CREDITS) | 080231 | 2 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP II (1 CREDIT) | 080233 | 1 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP II (2 CREDITS) | 080234 | 2 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP III (1 CREDIT) | 080236 | 1 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP III (2 CREDITS) | 080237 | 2 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP IV (1 CREDIT) | 080239 | 1 | ✔ | ✔ |
| CDF-QUALIFYING PRE-APPRENTICESHIP IV (2 CREDITS) | 080240 | 2 | ✔ | ✔ |

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| Culminating Credential(s) | | | |
| Statewide Credentials | | | |
| Culminating Credentials/ Certifying Agencies | **ADVANCED:**  Attain a Louisiana post-secondary institution Technical Diploma (TD) or above aligned with this pathway | | **BASIC:**   1. National Restaurant Association ProStart National Certificate of Achievement   *and* ServSafe Food Protection Manager Certification   1. Certified Hospitality and Tourism Management AND Certified Guest Service Professional (Must have both) 2. Statewide Micro-Enterprise Credential (Baton Rouge Area Chamber - BRAC) OR 3. Attain a Louisiana post-secondary institution Certificate of Technical Studies (CTS) aligned with this pathway |
| Important Policy Change | | **Students who attain ProStart and ServSafe Food Handler will qualify for graduation; these students will be treated as earning a Regional Credential (earning their school 100 accountability points)** | |

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| Regional Credentials | |
| Culminating Credential(s) / Certifying Industry Agency(ies) | Core Credentials: students must attain one credential from the list below:   1. Certified Hospitality and Tourism Management, Year II – AH&LA (American Hotel and Lodging Association) 2. Customer Service Credential – NRF (National Retail Federation) 3. Regional Micro-Enterprise Credential (Baton Rouge Area Chamber; BRAC) 4. ServSafe Manager Certification – NRA (National Restaurant Association) 5. TCA Culinary Arts & Occupations – Entry Level Cook (LCTCS) |
| Complementary Credentials: students must attain two credentials from the list below:  Recommended Safety Complementary Credentials   1. Basic Safety Orientation - Association of Reciprocal Safety Councils 2. First Aid for Students Certification – American Red Cross, American Heart Association, National Safety Council or approved equivalent or approved equivalent\* 3. OSHA 10 – General Industry - OSHA Certificate of Completion |

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1. OSHA 10 – Construction - OSHA Certificate of Completion

\* - Jump Start policy is flexible in recognizing all legitimate First Aid programs. Currently-approved First aid for Student Certification include American Red Cross, American Heart Association and National Safety Council. If a district or charter school wants to use a different First Aid certification, they must provide Jump Start with evidence that their intended First Aid certification includes all required components as well as a practical certification. Successful completion of First Aid certification requirements in Regional and Integrated pathways may include First Aid only, CPR and AED only, or a comprehensive combination of First Aid, CPR and AED.

Recommended Computer Literacy Complementary Credentials

1. Internet and Computing Core Certification (IC3) – Certiport
2. Microsoft Office Specialist Excel – Microsoft and Certiport
3. Microsoft Office Specialist PowerPoint – Microsoft and Certiport
4. Microsoft Office Specialist Word – Microsoft and Certiport

Other Recommended Complementary Credentials

1. Certified Front Desk Representative – AH&LA
2. Certified Guest Service Professional certification – AH&LA
3. Certified Guestroom Attendant – AH&LA
4. Certified Hospitality Supervisor – AHLA
5. Certified Maintenance Services – AH&LA
6. Certified Restaurant Server- AH&LA
7. Food and Beverage Executive – AH&LA
8. Guest Services Professional – AH&LA
9. Hospitality Sales Professional – AH&LA
10. Beginning Jewelry Sales – Diamond Council of America
11. National Career Readiness Certificate WorkKeys Silver, Gold or Platinum - ACT
12. Complementary Micro-Enterprise Credential - BRAC (may not be used in conjunction with Regional Micro-Enterprise Credential)

21) ServSafe Food Handler Certification – NRA (National Restaurant Association)

Additional Approved (But Not Recommended) Complementary Credentials

22) QuickBooks – Certiport (issue: this is a very demanding credential; students are encouraged to attain this credential, but it

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|  | will be significantly more challenging to attain than the recommended Complementary credentials) |
| Credentials No Longer Authorized for this Pathway | Complementary Credentials No Longer Approved for this Pathway   * Manage First Purchasing Certificate – NRA/LRA (not appropriate for high school students) * NCCER Core (more applicable to a Helper pathway or to the Workplace Safety Pathway) * Rooms Division Executive – AH&LA (not appropriate for high school students)   See the Jump Start Policy Regarding OSHA Courses / Credentials (available for download from the Jump Start website) for additional details |

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Sample Schedule

Each schedule is *only one example* of how a student can meet the requirements of this pathway and graduate on time with the required culminating credential(s).

Each high school will develop its own standard schedules for Jump Start students based on the courses available to its students (in school, at the local technical college, or via Course Choice).

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| **Sample Schedule – Statewide Credential** | | | |
| **9th Grade** | **10th Grade** | **11th Grade** | **12th Grade** |
| Algebra I English I Physical Science Civics  Physical Education I  ***Journey to Careers***  ***Introduction to Business Computer Applications*** | Geometry English II Biology  U. S. History  PE II/First Responder/Health ***Food & Nutrition/Adv. Foods*** *Elective Course* | Math Essentials English III ***Accounting I***  ***Pro Start I (2 credits)*** *Elective Course Elective Course* | Financial Literacy English IV  ***Pro Start II (2 credits) Entrepreneurship*** *Elective Course Elective Course* |
| 7 credits | 7 credits | 7 credits | 7 credits |
| Credentials Earned by this Hypothetical Student | National Restaurant Association ProStart National Certificate of Achievement *and*  ServSafe Food Protection Manager Certification | | |
| ***Bold italicized courses count as one of the required 9 Carnegie credits for graduating via this CTE pathway*** | | | |

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| **Sample Schedule – Regional Credential** | | | | |
| **9th Grade** | | **10th Grade** | **11th Grade** | **12th Grade** |
| Algebra I English I Physical Science Civics  Physical Education I  ***Journey to Careers***  ***Introduction to Business Computer Applications*** | | Geometry English II Biology  U. S. History PE II /Health  ***Intro to Hospitality and Tourism***  *Elective Course* | Math Essentials English III ***Tourism Marketing***  ***Lodging/Management I*** *Elective Course Elective Course Elective Course* | Financial Literacy English IV  ***Lodging/Management II (History and Entrepreneurship)***  ***CTE Internship (3 credits)***  *Elective Course* |
| 7 credits | | 7 credits | 7 credits | 7 credits |
| Credentials Earned by this Hypothetical Student | Core Credential | | Complementary Credentials | |
| National Retail Federation (NRF) Customer Service | | 1. Basic First Aid 2. Microsoft Office Word Specialist (MOS) – Microsoft and Certiport | |
| ***Bold italicized courses count as one of the required 9 Carnegie credits for graduating via this CTE pathway*** | | | | |

*Every Pathway Can be Adapted for Students Meeting the April Dunn Act Eligibility Criteria*

***Every Jump Start graduation pathway can be adapted for students with disabilities who meet the April Dunn Act eligibility criteria.*** Students must complete nine credits of CTE courses from the courses listed in the pathway. The IEP team has the authority to determine the credentialing level a student must achieve for the purposes of graduation (analogous to using individual performance criteria to meet EOC requirements for the purposes of graduation).

IEP teams with questions about how to adapt this graduation pathway for their student should contact [JumpStart@la.gov](mailto:JumpStart@la.gov)

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