**Regional Micro-Enterprise Credential: Credit Application Fictional Profiles**

(Updated: August 1, 2018)

Attached are fictional business owner profiles you can use to complete the different applications required to attain the Regional Micro-Enterprise Credential.

Each profile is four pages long. The profiles contain:

Page 1: Personal Information (yellow) – includes personal information and banking relationships;

Page 2: Financial Profile (green) – includes all other personal assets and liabilities, income and expenditures;

Page 3: Business Information (purple) – includes types of business, ownership and either business results (for existing companies) or business projections (or new company start-ups); and

Page 4: Trade References (orange) – includes information on suppliers of the company.

There are four profiles you can choose among:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Name of Company** | **Type of Business** | **Loan Requested** | **Purpose** |
| Robin Smith | Quality Car Service and Repair | Car service and repair | $40,000 | New shop equipment |
| Amari Jones | Jones and Felder, LLC | Accountants | $40,000 | New computers / software |
| Jamie Ford | Family Restaurant | Restaurant | $40,000 | Start-up: a restaurant |
| Blake Felder | System Support Services | Computer Services | $40,000 | Start-up: new service firm |

You can choose to be any of these individuals. *You should use the information contained in the profile you select when you complete your credit applications.*

Following the four personal profiles are four profiles of potential guarantors. Guarantors are individuals who are willing to provide a legal agreement to the bank that they will pay your company’s debt payment if your company is unable to do so. The four guarantor profiles are:

1. Logan Lane
2. Kendall Hill
3. Quinn Thomas
4. Parker Carpenter

Your teacher will tell you which guarantor(s) may be available to help you with your small business.

|  |  |
| --- | --- |
| My fictional name is: | Robin Smith |
| **Page 1: Personal Information** |
| Birthdate: | 12/15/1990 | Social Security Number: | 441-41-4141 |
| Home Street Address: | 98 Walnut Drive |
| City, State and Zip: | Acres, LA 70777 | Years at current address: | 2 |
| Home Phone Number: | 318.555.4545 | Cellphone Number: | 504.555.5252 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 864 454 321 | No |  |
| Current Employer: | Quality Car Service and Repair | Position: | Owner-Mechanic |
| Nature of Business: | Automobile service facility | Years of Service | 8 |
| Street Address | 100 World Way |
| City, State and Zip: | Harmony, LA 77088 |
| Main Phone Number: | 318.555.1000 | Fax Number: | 318.555.1001 |
| Personal Bank | Bank of America | Bank Contact | Jamie Fields |
| Street Address | 100 Corporate Drive |
| City, State and Zip: | Acres, LA 70777 | Phone | 318.555.6060 |
| Checking Account Number | 95-584458584 | Current Balance | $11,000 |
| Savings Account Number | none | Current Balance |  |
| Other Account Number | none | Current Balance |  |
| Personal Brokerage | Charles Schwab | Main Acct No: | AB-62-884488 |
| Street Address | 115 Corporate Drive |
| City, State and Zip: | Acres, LA 70777 | Phone | 318.555.9034 |
| Stock Holdings | Company: | Procter & Gamble | No. of Shares | 100 | Value | $8,000 |
| Company: | Google | No. of Shares | 50 | Value | $15,000 |
| Company: | Mutual Funds | No. of Shares | 100 | Value | $10,000 |

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| My fictional name is: | Robin Smith |
| **Page 2: Financial Profile** |
| My monthly salary: | $5,500 | Monthly Bonus/Commission | none | Annual Bonus/Commission | $10,000 |
| Do I own or rent where I live? | Own | ✔ | Rent |  |
| If I own a house, how much is it worth? | $250,000 |
| How much is the mortgage on my house? | $200,000 | Monthly mortgage or rent payment: | $900 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
| None |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
| Car Loan | Enterprise | 12/15/2015 | 12/15/2019 | $20,000 | $500 |
| Credit Card Balance | Chase |  |  | $3,000 | $300 |
|  |  |  |  |  |  |
| Other Assets Owned | Dollar Value | Other Annual Income | Dollar Value |
| Vehicles | $25,000 | Spouse salary/wages/bonuses /commissions | $0 |
| Household and Personal Items | $5,000 | Alimony or child support your receive | $0 |
| All Other Assets |  | All other income (including dividends) | $800 |
| Annual or Monthly Expenditures (not included above) | Monthly | Annual |
| Insurance: Housing |  | $1,000 |
| Maintenance and Taxes: Housing |  | $4,000 |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | $250 |  |
| Telephone (landline, cellphone) | $200 |  |
| Healthcare (doctor, dentist, prescriptions, other) |  | $1,000 |
| Groceries | $600 |  |
| Clothing |  | $1,000 |
| Vehicle Costs (gas, insurance, maintenance, taxes) | $500 |  |
| Entertainment Costs (dining out, vacations, other) |  | $1,800 |
| Insurance: Other (life, medical, other) |  | $1,000 |
| Pets |  |  |
| Gifts |  | $2,000 |
| All Other Expenses |  | $500 |
| My fictional name is: | Robin Smith |
| **Page 3: Business Information** |
| Company Name: | Quality Car Service and Repair | Date Established | Dec 15, 2011 |
| Nature of Business: | Automobile service facility |
| Type of Business: | Corporation |  | Sole Proprietorship |  | LLC (Limited Liability Corp) | ✔ | Partnership |  | Other |  |
| Street Address | 100 World Way |
| City, State and Zip: | Harmony, LA 77088 | Years at current address: | 4 |
| Main Phone Number: | 318.555.1000 | Fax Number: | 318.555.1001 |
| Email: | info@qualitycar.com | Website: | www.qualitycar.com |
| Name of Owner / Shareholder | Title or “Not Active” | % Ownership |
| Robin Smith | President | 80% |
| Blair Smith | Not Active | 20% |
|  |  |  |
| **Financial Results / Projections** | **Actual** | ✔ | **Projections** |  |
| Annual or Monthly Revenues (not included above) | Monthly | Annual |
| Service Revenues | $24,000 |  |
| Merchandise Revenues | $8,000 |  |
| Other Revenues |  | $20,000 |
| Average Transactions per Month | 200 |  |
| Annual or Monthly Expenditures | Monthly | Annual |
| Cost of Goods Sold | $4,000 |  |
| Salaries and Wages | $14,000 |  |
| Rent and Utilities | $3,500 |  |
| Insurance | $1,500 |  |
| Debt Service | $1,000 |  |
| Advertising |  | $6,000 |
| Outside Services (accountants, lawyers) |  | $12,000 |
| Maintenance Costs (facility, equipment) |  | $20,000 |
| All Other Expenses |  | $6,000 |
| Assets | Current Value | Liabilities | Current Value |
| Inventory | $40,000 | Line of Credit: Amount Requested | $40,000 |
| Equipment (including owned vehicles) | $80,000 | Equipment-related Debt (current equipment) | $20,000 |
| Accounts Receivable (payments due from customers) | $10,000 | Accounts Payable (payments due to suppliers) | $24,000 |
| All Other Assets | $20,000 | All Other Liabilities | $10,000 |
| My fictional name is: | Robin Smith |
| **Page 4: Trade References** |
| Company Name | Bolt Parts | Contact | J Bolt |
| Business Relationship | Supplier |
| Street Address | 200 World Way |
| City, State and Zip: | Harmony, LA 77088 | Phone | 318.555.3212 |
| Email | jbolt@boltparts.com |
| Company Name | Lisa Bookkeeping | Contact | Blair Lisa |
| Business Relationship | Bookkeeping Services |
| Street Address | 100 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.4469 |
| Email | bestbookkeepers@lisa.com |
| Company Name | Effective Marketing, Inc. | Contact | Casey Forte |
| Business Relationship | Direct Mailing Advertising Company |
| Street Address | 200 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.1123 |
| Email | casey@effectivemarketing.com |

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| My fictional name is: | Amari Jones |
| **Page 1: Personal Information** |
| Birthdate: | 12/15/1985 | Social Security Number: | 551-51-5151 |
| Home Street Address: | 90 Pine Street |
| City, State and Zip: | Forest, LA 70666 | Years at current address: | 10 |
| Home Phone Number: | 318.555.6868 | Cellphone Number: | 225.555.3434 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 983 287 139 | No |  |
| Current Employer: | Jones and Felder, LLC | Key Contact: | Dylan Felder |
| Nature of Business: | Accountants | Years of Service | 12 |
| Street Address | 300 World Way |
| City, State and Zip: | Harmony, LA 77088 |
| Main Phone Number: | 318.555.5467 | Fax Number: | 318.555.5468 |
| Personal Bank | National Bank | Bank Contact | Cody Frank |
| Street Address | 100 Division Drive |
| City, State and Zip: | Forest, LA 70623 | Phone | 318.555.0404 |
| Checking Account Number | 98-893-30093 | Current Balance | $24,000 |
| Savings Account Number | none | Current Balance |  |
| Other Account Number | none | Current Balance |  |
| Personal Brokerage | Fidelity | Main Acct No: | SP-555-643487 |
| Street Address | 115 Division Drive |
| City, State and Zip: | Forest, LA 70623 | Phone | 318.555.8913 |
| Stock Holdings | Company: | IBM | No. of Shares | 100 | Value | $13,000 |
| Company: | Apple | No. of Shares | 100 | Value | $12,000 |
| Company: | Mutual Funds | No. of Shares | 200 | Value | $30,000 |

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| My fictional name is: | Amari Jones |
| **Page 2: Financial Profile** |
| My monthly salary: | $6,250 | Monthly Bonus/Commission | none | Annual Bonus/Commission | $2,000 |
| Do I own or rent where I live? | Own | ✔ | Rent |  |
| If I own a house, how much is it worth? | $280,000 |
| How much is the mortgage on my house? | $200,000 | Monthly mortgage or rent payment: | $900 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
| None |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
| Car Loan | Enterprise | 12/15/2012 | 12/15/2016 | $20,000 | $700 |
| Credit Card Balance | Capital One |  |  | $0 |  |
|  |  |  |  |  |  |
| Other Assets Owned | Dollar Value | Other Annual Income | Dollar Value |
| Vehicles | $30,000 | Spouse salary/wages/bonuses /commissions | $0 |
| Household and Personal Items | $10,000 | Alimony or child support your receive | $0 |
| All Other Assets |  | All other income (including dividends) | $2,000 |
| Annual or Monthly Expenditures (not included above) | Monthly | Annual |
| Insurance: Housing |  | $1,000 |
| Maintenance and Taxes: Housing |  | $3,000 |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | $250 |  |
| Telephone (landline, cellphone) | $200 |  |
| Healthcare (doctor, dentist, prescriptions, other) |  | $1,000 |
| Groceries | $600 |  |
| Clothing |  | $1,000 |
| Vehicle Costs (gas, insurance, maintenance, taxes) | $500 |  |
| Entertainment Costs (dining out, vacations, other) |  | $4,000 |
| Insurance: Other (life, medical, other) |  | $1,000 |
| Pets |  |  |
| Gifts |  | $2,000 |
| All Other Expenses |  | $1,000 |
| My fictional name is: | Amari Jones |
| **Page 3: Business Information** |
| Company Name: | Jones and Felder, LLC | Date Established | Dec 15, 2008 |
| Nature of Business: | Accountants |
| Type of Business: | Corporation |  | Sole Proprietorship |  | LLC (Limited Liability Corp) | ✔ | Partnership |  | Other |  |
| Street Address | 300 World Way |
| City, State and Zip: | Harmony, LA 77088 | Years at current address: | 4 |
| Main Phone Number: | 318.555.5467 | Fax Number: | 318.555.5468 |
| Email: | info@jonesandfelderllc.com | Website: | [www.jonesandfelderaccountants.com](http://www.jonesandfelderaccountants.com)  |
| Name of Owner / Shareholder | Title or “Not Active” | % Ownership |
| Amari Jones | Senior Partner | 50% |
| Dylan Felder | Senior Partner | 50% |
|  |  |  |
| **Financial Results / Projections** | **Actual** | ✔ | **Projections** |  |
| Annual or Monthly Revenues (not included above) | Monthly | Annual |
| Service Revenues | $30,000 |  |
| Merchandise Revenues |  |  |
| Other Revenues |  | $12,000 |
| Average Transactions per Month | 50 |  |
| Annual or Monthly Expenditures | Monthly | Annual |
| Cost of Goods Sold |  |  |
| Salaries and Wages |  | $210,000 |
| Rent and Utilities | $3,500 |  |
| Insurance | $1,500 |  |
| Debt Service |  |  |
| Advertising | $1,000 |  |
| Outside Services (accountants, lawyers) |  | $4,000 |
| Maintenance Costs (facility, equipment) |  | $3,000 |
| All Other Expenses | $1,500 |  |
| Assets | Current Value | Liabilities | Current Value |
| Inventory | $0 | Line of Credit: Amount Requested | $40,000 |
| Equipment (including owned vehicles) | $30,000 | Equipment-related Debt | $5,000 |
| Accounts Receivable (payments due from customers) | $30,000 | Accounts Payable (payments due to suppliers) | $6,000 |
| All Other Assets | $10,000 | All Other Liabilities | $6,000 |
| My fictional name is: | Amari Jones |
| **Page 4: Trade References** |
| Company Name | Lightning Temporary Services | Contact | Devon Lightning |
| Business Relationship | Temp Service for Bookkeepers |
| Street Address | 600 World Way |
| City, State and Zip: | Harmony, LA 77088 | Phone | 318.555.2908 |
| Email | dlightning@lts.com  |
| Company Name | System Support Partners | Contact | Blake Felder |
| Business Relationship | Computer Services |
| Street Address | 900 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.8018 |
| Email | blake@cs.com  |
| Company Name | Effective Marketing, Inc. | Contact | Casey Forte |
| Business Relationship | Direct Mailing Advertising Company |
| Street Address | 200 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.1123 |
| Email | casey@effectivemarketing.com |

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| My fictional name is: | Jamie Ford |
| **Page 1: Personal Information** |
| Birthdate: | 12/15/1995 | Social Security Number: | 321-71-7811 |
| Home Street Address: | 99 Cherry Lane |
| City, State and Zip: | Seaside, LA 70777 | Years at current address: | 1 |
| Home Phone Number: | 318.555.1616 | Cellphone Number: | 225.535.1617 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 546 897 213 | No |  |
| Current Employer: | Welcome Inn Restaurant | Position: | Assistant Manager |
| Nature of Business: | Food Service | Years of Service | 8 |
| Street Address | 333 Welcome Road |
| City, State and Zip: | Harmony, LA 77444 |
| Main Phone Number: | 318.555.0953 | Fax Number: |  |
| Personal Bank | Chase | Bank Contact | Harley Hamilton |
| Street Address | 180 Corporate Drive |
| City, State and Zip: | Acres, LA 70777 | Phone | 318.555.7812 |
| Checking Account Number | 15-453-098163 | Current Balance | $1,000 |
| Savings Account Number | none | Current Balance |  |
| Other Account Number | none | Current Balance |  |
| Personal Brokerage | none | Main Acct No: |  |
| Street Address |  |
| City, State and Zip: |  | Phone |  |
| Stock Holdings | Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |

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| --- | --- |
| My fictional name is: | Jamie Ford |
| **Page 2: Financial Profile** |
| My monthly salary: | $3,000 | Monthly Bonus/Commission | none | Annual Bonus/Commission | $0 |
| Do I own or rent where I live? | Own |  | Rent | ✔ |
| If I own a house, how much is it worth? |  |
| How much is the mortgage on my house? |  | Monthly mortgage or rent payment: | $800 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Other Assets Owned | Dollar Value | Other Annual Income | Dollar Value |
| Vehicles | $5,000 | Spouse salary/wages/bonuses /commissions | $0 |
| Household and Personal Items | $3,000 | Alimony or child support your receive | $0 |
| All Other Assets |  | All other income (including dividends) | $8,000 |
| Annual or Monthly Expenditures (not included above) | Monthly | Annual |
| Insurance: Housing |  |  |
| Maintenance and Taxes: Housing |  |  |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | $150 |  |
| Telephone (landline, cellphone) | $150 |  |
| Healthcare (doctor, dentist, prescriptions, other) |  | $2,000 |
| Groceries | $400 |  |
| Clothing |  | $500 |
| Vehicle Costs (gas, insurance, maintenance, taxes) | $300 |  |
| Entertainment Costs (dining out, vacations, other) |  | $2,000 |
| Insurance: Other (life, medical, other) |  | $1,000 |
| Pets |  | $500 |
| Gifts |  | $1,000 |
| All Other Expenses |  | $1,000 |
| My fictional name is: | Jamie Ford |
| **Page 3: Business Information** |
| Company Name: | Family Restaurant | Date Established | plan: next quarter |
| Nature of Business: | Local restaurant (breakfast and lunch) |
| Type of Business: | Corporation |  | Sole Proprietorship |  | LLC (Limited Liability Corp) | ✔ | Partnership |  | Other |  |
| Street Address | 550 World Way |
| City, State and Zip: | Harmony, LA 77088 | Years at current address: | 4 |
| Main Phone Number: | 318.555.4938 | Fax Number: | none |
| Email: | jamieford12@gmail.com  | Website: | none |
| Name of Owner / Shareholder | Title or “Not Active” | % Ownership |
| Jamie Ford | Owner | 100% |
|  |  |  |
|  |  |  |
| **Financial Results / Projections** | **Actual** |  | **Projections** | ✔ |
| Annual or Monthly Revenues (not included above) | Monthly | Annual |
| Service Revenues |  |  |
| Merchandise Revenues | $35,000 |  |
| Other Revenues | $1,000 |  |
| Average Transactions per Month | 500 |  |
| Annual or Monthly Expenditures | Monthly | Annual |
| Cost of Goods Sold | 38% of revenues |  |
| Salaries and Wages | 33% of revenues |  |
| Rent and Utilities | $3,500 |  |
| Insurance | $1,500 |  |
| Debt Service | $800 |  |
| Advertising | $1,000 |  |
| Outside Services (accountants, lawyers) | $1,000 |  |
| Maintenance Costs (facility, equipment) | $1,500 |  |
| All Other Expenses | $2,000 |  |
| Assets | Current Value | Liabilities | Current Value |
| Inventory | $10,000 | Lines of Credit: Amounts Borrowed | $40,000 |
| Equipment (including owned vehicles) | $25,000 | Equipment-related Debt | $0 |
| Accounts Receivable (payments due from customers) |  | Accounts Payable (payments due to suppliers) | $6,000 |
| All Other Assets | $5,000 | All Other Liabilities | $4,000 |
| My fictional name is: | Jamie Ford |
| **Page 4: Trade References** |
| Company Name | Sudden Restaurant Supplies | Contact | Sammie Sudden |
| Business Relationship | Supplier |
| Street Address | 5500 World Way |
| City, State and Zip: | Harmony, LA 77099 | Phone | 318.555.8798 |
| Email | sammie@sudden.com |
| Company Name | Lisa Bookkeeping | Contact | Blair Lisa |
| Business Relationship | Bookkeeping Services |
| Street Address | 100 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.4469 |
| Email | bestbookkeepers@lisa.com |
| Company Name | Effective Marketing, Inc. | Contact | Casey Forte |
| Business Relationship | Direct Mailing Advertising Company |
| Street Address | 200 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.1123 |
| Email | casey@effectivemarketing.com |

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| My fictional name is: | Blake Felder |
| **Page 1: Personal Information** |
| Birthdate: | 12/15/1992 | Social Security Number: | 323-98-9810 |
| Home Street Address: | 44 Elm Street |
| City, State and Zip: | Acres, LA 70777 | Years at current address: | 3 |
| Home Phone Number: |  | Cellphone Number: | 318.500.2301 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 111 230 888 | No |  |
| Current Employer: | Computer Consultants, Inc. | Position: | Consultant |
| Nature of Business: | Computer Consulting | Years of Service | 6 |
| Street Address | 525 Consultants Way |
| City, State and Zip: | Harmony, LA 77501 |
| Personal Bank | Friendly Neighborhood Bank | Bank Contact | Marley Friendly |
| Street Address | 1201 Corporate Drive |
| City, State and Zip: | Acres, LA 70755 | Phone | 318.555.1299 |
| Checking Account Number | 120-8254-36254 | Current Balance | $3,000 |
| Savings Account Number | none | Current Balance |  |
| Other Account Number | none | Current Balance |  |
| Personal Brokerage |  | Main Acct No: |  |
| Street Address |  |
| City, State and Zip: |  | Phone |  |
| Stock Holdings | Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |

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| My fictional name is: | Blake Felder |
| **Page 2: Financial Profile** |
| My monthly salary: | $6,000 | Monthly Bonus/Commission | none | Annual Bonus/Commission | none |
| Do I own or rent where I live? | Own |  | Rent | ✔ |
| If I own a house, how much is it worth? |  |
| How much is the mortgage on my house? |  | Monthly mortgage or rent payment: | $600 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
| None |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
| Credit Card Balance | Chase |  |  | $3,000 | $300 |
|  |  |  |  |  |  |
| Other Assets Owned | Dollar Value | Other Annual Income | Dollar Value |
| Vehicles | $20,000 | Spouse salary/wages/bonuses /commissions | $0 |
| Household and Personal Items | $5,000 | Alimony or child support your receive | $0 |
| All Other Assets |  | All other income (including dividends) | $0 |
| Annual or Monthly Expenditures (not included above) | Monthly | Annual |
| Insurance: Housing |  | $250 |
| Maintenance and Taxes: Housing |  |  |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | $200 |  |
| Telephone (landline, cellphone) | $250 |  |
| Healthcare (doctor, dentist, prescriptions, other) |  | $1,000 |
| Groceries | $600 |  |
| Clothing |  | $3,000 |
| Vehicle Costs (gas, insurance, maintenance, taxes) | $500 |  |
| Entertainment Costs (dining out, vacations, other) | $200 |  |
| Insurance: Other (life, medical, other) |  | $1,000 |
| Pets |  | $1,000 |
| Gifts |  | $2,000 |
| All Other Expenses |  | $1,000 |
| My fictional name is: | Blake Felder |
| **Page 3: Business Information** |
| Company Name: | System Support Services | Date Established | plan: next quarter |
| Nature of Business: | Computer Support Services for Small Businesses and Affluent Families |
| Type of Business: | Corporation |  | Sole Proprietorship |  | LLC (Limited Liability Corp) | ✔ | Partnership |  | Other |  |
| Street Address | 44 Elm Street |
| City, State and Zip: | Acres, LA 70777 | Years at current address: | (home) |
| Main Phone Number: | 318.500.2301 | Fax Number: |  |
| Email: | team@systemsupportservices.com  | Website: | [www.systemsupportservices.com](http://www.systemsupportservices.com)  |
| Name of Owner / Shareholder | Title or “Not Active” | % Ownership |
| Blake Felder | President | 100% |
|  |  |  |
|  |  |  |
| **Financial Results / Projections** | **Actual** |  | **Projections** | ✔ |
| Annual or Monthly Revenues (not included above) | Monthly | Annual |
| Service Revenues | $25,000 |  |
| Merchandise Revenues | $5,000 |  |
| Other Revenues | $2,000 |  |
| Average Transactions per Month | 30 |  |
| Annual or Monthly Expenditures | Monthly | Annual |
| Cost of Goods Sold | 65% of merchandise |  |
| Salaries and Wages | $15,000 |  |
| Rent and Utilities |  |  |
| Insurance | $1,500 |  |
| Debt Service | $800 |  |
| Advertising | $2,000 |  |
| Outside Services (accountants, lawyers) |  | $6,000 |
| Maintenance Costs (facility, equipment) |  | $1,000 |
| All Other Expenses |  | $2,000 |
| Assets | Current Value | Liabilities | Current Value |
| Inventory | $5,000 | Line of Credit: Amount Requested | $40,000 |
| Equipment (including owned vehicles) | $25,000 | Equipment-related Debt |  |
| Accounts Receivable (payments due from customers) | $25,000 | Accounts Payable (payments due to suppliers) | $6,000 |
| All Other Assets | $5,000 | All Other Liabilities | $3,000 |
| My fictional name is: | Blake Felder |
| **Page 4: Trade References** |
| Company Name | Crunch Computers | Contact | Kelly Krunch |
| Business Relationship | Supplier |
| Street Address | 12 World Way |
| City, State and Zip: | Harmony, LA 77011 | Phone | 318.555.0080 |
| Email | kkrunch@crunch.com |
| Company Name | Lisa Bookkeeping | Contact | Blair Lisa |
| Business Relationship | Bookkeeping Services |
| Street Address | 100 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.4469 |
| Email | bestbookkeepers@lisa.com |
| Company Name | Effective Marketing, Inc. | Contact | Casey Forte |
| Business Relationship | Direct Mailing Advertising Company |
| Street Address | 200 Corporate Way |
| City, State and Zip: | Harmony, LA 77638 | Phone | 318.555.1123 |
| Email | casey@effectivemarketing.com |

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| Guarantor Name | **Logan Lane** |
| Birthdate: | 12/15/55 | Social Security Number: | 132-98-0002 |
| Home Street Address: | 44 Beech Grove |
| City, State and Zip: | Freedom, LA 70011 | Years at current address: | 30 |
| Home Phone Number: | 225.555.4001 | Cellphone Number: | 318.555.6226 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 763 003 330 | No |  |
| Personal Bank | Bank of America | Bank Contact | Terry Pointer |
| Street Address | 4646 Pointer Place |
| City, State and Zip: | Alexander, LA 79911 | Phone | 318.555.0129 |
| Checking Account Number | 95-584458584 | Current Balance | $80,000 |
| Savings Account Number | 91-484203831 | Current Balance | $250,000 |
| Other Account Number | 89-647363847 (IRA account) | Current Balance | $2,000,000 |
| Personal Brokerage | Fidelity | Main Acct No: | 32-138-09302 |
| Street Address | 2424 Battalion Circle |
| City, State and Zip: | Fort, LA 73913 | Phone | 318.555.0404 |
| Stock Holdings | Company: | Procter & Gamble | No. of Shares | 5,000 | Value | $400,000 |
| Company: | Apple | No. of Shares | 10,000 | Value | $1,000,000 |
| Company: | Mutual Funds | No. of Shares | 10,000 | Value | $3,000,000 |
| Annual Compensation (all sources) | $500,000 | All Other Annual Income (all sources) | $250,000 |
| Position / Employer | CEO of Freedom Real Estate |
| Do I own or rent where I live? | Own | ✔ | Rent |  |
| If I own a house, how much is it worth? | $1,000,000 |
| How much is the mortgage on my house? |  | Monthly mortgage or rent payment: | $0 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
| Eagle Office Park | Office Bldg | 1985 | $2,000,000 | $1,000,000 | Chase | $5,000 | $30,000 |
|  |  |  |  |  |  |  |  |
| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
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| Guarantor Name | **Kendall Hill** |
| Birthdate: | 12/15/70 | Social Security Number: | 562-34-0111 |
| Home Street Address: | 132 Willow Drive |
| City, State and Zip: | Freedom, LA 70011 | Years at current address: | 10 |
| Home Phone Number: | 225.555.6503 | Cellphone Number: | 504.555.6129 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 673 030 355 | No |  |
| Personal Bank | Bank of America | Bank Contact | Terry Pointer |
| Street Address | 4646 Pointer Place |
| City, State and Zip: | Alexander, LA 79911 | Phone | 318.555.0129 |
| Checking Account Number | 95-001939485 | Current Balance | $30,000 |
| Savings Account Number |  | Current Balance |  |
| Other Account Number | 89-201903934 (IRA account) | Current Balance | $200,000 |
| Personal Brokerage | Schwab | Main Acct No: | YY-98-839283 |
| Street Address | 101 Battalion Circle |
| City, State and Zip: | Fort, LA 73921 | Phone | 318.555.9120 |
| Stock Holdings | Company: | Mutual Funds | No. of Shares | 500 | Value | $300,000 |
| Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |
| Annual Compensation (all sources) | $90,000 | All Other Annual Income (all sources) | $10,000 |
| Position / Employer | Chief Financial Officer (CFO), Liberty Electronics |
| Do I own or rent where I live? | Own | ✔ | Rent |  |
| If I own a house, how much is it worth? | $500,000 |
| How much is the mortgage on my house? | $350,000 | Monthly mortgage or rent payment: | $1,600 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
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| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
| Vehicle Loan | GMAC | 12/15/15 | 12/15/20 | $80,000 | $1,500 |
| Home Improvement Loan | Bank of America | 12/15/11 | 12/15/21 | $100,000 | $1,400 |
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| Guarantor Name | **Quinn Thomas** |
| Birthdate: | 12/15/90 | Social Security Number: | 985-10-0102 |
| Home Street Address: | 88 Evergreen Lane |
| City, State and Zip: | Freedom, LA 70055 | Years at current address: | 3 |
| Home Phone Number: | 225.555.8893 | Cellphone Number: | 504.555.9930 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 847 387 784 | No |  |
| Personal Bank | Bank of America | Bank Contact | Terry Pointer |
| Street Address | 4646 Pointer Place |
| City, State and Zip: | Alexander, LA 79911 | Phone | 318.555.0129 |
| Checking Account Number | 95-584458584 | Current Balance | $20,000 |
| Savings Account Number |  | Current Balance |  |
| Other Account Number | 88-243947644 (IRA account) | Current Balance | $20,000 |
| Personal Brokerage | Fidelity | Main Acct No: | 45-455-60598 |
| Street Address | 2424 Battalion Circle |
| City, State and Zip: | Fort, LA 73913 | Phone | 318.555.0404 |
| Stock Holdings | Company: | Mutual Funds | No. of Shares | 100 | Value | $10,000 |
| Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |
| Annual Compensation (all sources) | $65,000 | All Other Annual Income (all sources) | $5,000 |
| Position / Employer | Manager, McDonalds (Freedom location) |
| Do I own or rent where I live? | Own |  | Rent | ✔ |
| If I own a house, how much is it worth? |  |
| How much is the mortgage on my house? |  | Monthly mortgage or rent payment: | $1,200 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
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| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
| Vehicle Loan | BMW Financial | 12/15/13 | 12/15/19 | $60,000 | $1,500 |
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| Guarantor Name | **Parker Carpenter** |
| Birthdate: | 12/15/55 | Social Security Number: | 776-28-4837 |
| Home Street Address: | 98 Sapling Court |
| City, State and Zip: | Freedom, LA 70014 | Years at current address: | 30 |
| Home Phone Number: | 225.555.9011 | Cellphone Number: | 504.555.0918 |
| Do I have a driver’s license? | Yes | ✔ | License No: | 546 213 090 | No |  |
| Personal Bank | Bank of America | Bank Contact | Terry Pointer |
| Street Address | 4646 Pointer Place |
| City, State and Zip: | Alexander, LA 79911 | Phone | 318.555.0129 |
| Checking Account Number | 95-584458584 | Current Balance | $80,000 |
| Savings Account Number |  | Current Balance |  |
| Other Account Number | 86-847490838 (IRA account) | Current Balance | $200,000 |
| Personal Brokerage |  | Main Acct No: |  |
| Street Address |  |
| City, State and Zip: |  | Phone |  |
| Stock Holdings | Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |
| Company: |  | No. of Shares |  | Value |  |
| Annual Compensation (all sources) | $56,000 | All Other Annual Income (all sources) | $0 |
| Position / Employer | Retired |
| Do I own or rent where I live? | Own | ✔ | Rent |  |
| If I own a house, how much is it worth? | $300,000 |
| How much is the mortgage on my house? | $50,000 | Monthly mortgage or rent payment: | $300 |
| Other Real Estate:Address | Type | Year Acquired | Market Value | Mortgage Balance | Mortgage Holder | Monthly Payment | Monthly Net Income |
|  |  |  |  |  |  |  |  |
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| Other Notes Payable | Creditor | Date of Loan | Maturity | Current Balance | Monthly Payment |
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