

AMERICAN READING COMPANY  
ARC CORE  
(COMPREHENSIVE CORE CURRICULUM)

MEMORANDUM OF UNDERSTANDING  
**CONTRACTUAL PERIOD: JULY 1, 2016 - JUNE 30, 2022**  
**Contract # 4400014510**

This program is offered in the following languages:

English

Spanish

American Reading Company  
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Title	Content Area	Copyright	Age/Grade Level	Language(s) offered ( e.g., English, French, Spanish, Mandain (Chinese), ect.),	ISBN	Price (English)	Price (Spanish)	Technology Requiremnts
<b>ARC Core Modules</b>								
ARC Literacy Labs (30 Students)☒	ELA		K-2	English and Spanish	N/A	\$ 3,400.00	\$ 3,400.00	N/A
ARC Literacy Labs Upgrade Module	ELA		K-2	English and Spanish	N/A	\$ 1,100.00	\$ 1,100.00	N/A
Research Labs Module (30 Students) Based on Themes	ELA		K-2	English and Spanish	N/A	\$ 1,850.00	\$ 1,850.00	N/A
<b>Student Consumable Materials</b>								
Theme Folders (15)☒	ELA		K-2	English and Spanish	N/A	\$ 25.00	\$ 25.00	N/A
Research Cards (15)	ELA		K-2	English and Spanish	N/A	\$ 5.00	\$ 5.00	N/A
Research Cards Sets (15 sets up to 4 cards)	ELA		K-2	English and Spanish	N/A	\$ 25.00	\$ 25.00	N/A
<b>100 Book Challenge (30 students)</b>								
100 BC Benchmark (with Medals)	ELA		K-2	English and Spanish	N/A	\$ 3,400.00	\$ 3,400.00	N/A
100 BC Benchmark (without Medals)	ELA		K-2	English and Spanish	N/A	\$ 3,000.00	\$ 3,000.00	N/A
Reorder Elementary Module (with Medals)	ELA		K-2	English and Spanish	N/A	\$ 950.00	\$ 950.00	N/A
Reorder Elementary Module (without Medals)	ELA		K-2	English and Spanish	N/A	\$ 475.00	\$ 475.00	N/A
<b>Writing Cards 4 card set (15)</b>								
Pick Informational, Argument, or Narrative	ELA		K-2	English and Spanish	N/A	\$ 25.00	\$ 25.00	N/A
Project Blank Books (15)	ELA		K-2	English and Spanish	N/A	\$ 75.00	\$ 75.00	N/A
<b>Assesment &amp; Instruction</b>								
IRLA/ENIL Formative Assessment Framework	ELA	2017	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
Guide to IRLA Coaching with Multilingual Learners	ELA		K-2	English	N/A	\$ 100.00	N/A	N/A
IRLA/ENIL Starter Kits☒	ELA		K-2	English and Spanish	N/A	\$ 1,800.00	\$ 1,800.00	N/A
<b>IRLA/ENIL Toolkits for Small Group Instruction</b>								
Y (A) Foundational Skills Toolkit	ELA		K-1	English and Spanish	N/A	\$ 400.00	\$ 400.00	N/A
1G (1V) Foundational Skills Toolkit	ELA		K-1	English and Spanish	N/A	\$ 500.00	\$ 500.00	N/A
2G (2V) Foundational Skills Toolkit	ELA		K-1	English and Spanish	N/A	\$ 500.00	\$ 500.00	N/A
1B (1Az) Foundational Skills Toolkit	ELA		1st	English and Spanish	N/A	\$ 500.00	\$ 250.00	N/A
2B (2Az) Foundational Skills Toolkit	ELA		1st	English and Spanish	N/A	\$ 250.00	\$ 250.00	N/A
1R (1R) Foundational Skills Toolkit	ELA		2nd	English and Spanish	N/A	\$ 375.00	\$ 500.00	N/A
2R (2R) Foundational Skills Toolkit	ELA		2nd	English and Spanish	N/A	\$ 375.00	\$ 500.00	N/A
Full Foundational Skills Toolkit (Y-2R or A-2R)	ELA		K-2	English and Spanish	N/A	\$ 2,700.00	\$ 2,700.00	N/A
White (Blanco) Toolkit	ELA		2nd	English and Spanish	N/A	\$ 450.00	\$ 500.00	N/A
Black Toolkit	ELA		2nd	English☒	N/A	\$ 550.00	N/A	N/A
<b>Summer School (Print and Digital)</b>								
Summer Semester Module (15 students)	ELA		Rising K/Gr 1	English and Spanish	N/A	\$ 2,450.00	\$ 2,450.00	N/A
Summer Semester Module (15 students)	ELA		Rising Gr 2	English and Spanish	N/A	\$ 2,450.00	\$ 2,450.00	N/A
Grab and Go Packs (per student)	ELA		K-2	English and Spanish	N/A	\$ 50.00	\$ 50.00	N/A
Research Quest eBundles (per grade, per school)	ELA		K-2	English and Spanish	N/A	\$ 500.00	\$ 500.00	SchoolPace/SchoolPace Connect/Internet
Summer SchoolPace and SchoolPace Connect (per school) *new SP customers	ELA		K-2	English and Spanish	N/A	\$ 4,500.00	\$ 4,500.00	Internet
<b>Classroom Leveled Libraries☒</b>								
Individual Baskets☒	ELA		K-2	English and Spanish	N/A	\$ 240.00	\$ 240.00	N/A
5-Basket Collection☒	ELA		K-2	English and Spanish	N/A	\$ 1,200.00	\$ 1,200.00	N/A
8-Basket Collection☒	ELA		K-2	English and Spanish	N/A	\$ 1,920.00	\$ 1,920.00	N/A
10-Basket Collection	ELA		K-2	English and Spanish	N/A	\$ 2,400.00	\$ 2,400.00	N/A
<b>Hook Books</b>								
Hook Books Collections (50 titles)	ELA		K-2	English☒	N/A	\$ 400.00	N/A	N/A
Hook Books Collections (100 titles)	ELA		K-2	English☒	N/A	\$ 750.00	N/A	N/A
Hook Books Collections (200 titles)	ELA		K-2	English☒	N/A	\$ 1,500.00	N/A	N/A
<b>Best Books for Boy/Girls</b>								

Best Books for Boys Collection (50 titles) - Early Elementary	ELA		K-2	English	NA	\$ 480.00	N/A	N/A
Best Books for Girls Collections (50 titles) - Early Elementary	ELA		K-2	English	N/A	\$ 480.00	N/A	N/A
<b>Thematic Text Sets</b>								
Thematic Text Sets, Individual Baskets (20 Books)	ELA		K-2	English and Spanish	N/A	\$ 200.00	\$ 200.00	N/A
Thematic Text Sets / Science and Social Studies, 100 Books, 30 Theme Skills Cards	ELA		K-2	English and Spanish	N/A	\$ 1,000.00	\$ 1,000.00	N/A
Genre Studies (80 Genre Texts, 20 Informational Texts, 30 Theme Skills Cards)	ELA		K-2	English and Spanish	N/A	\$ 1,000.00	\$ 1,000.00	N/A
<b>Exemplar Text Packs</b>								
Student Edition Exemplar Pack (15pk)	ELA		K-2	English	N/A	\$ 150.00	N/A	N/A
<b>Digital Literacy Platform</b>								
Full Year SchoolPace/eIRLA (1-19 per school)	ELA		K-2	English and Spanish	N/A	\$ 5,500.00	\$ 5,500.00	Internet
Full Year SchoolPace/eIRLA (20-49 per school)	ELA		K-2	English and Spanish	N/A	\$ 5,300.00	\$ 5,300.00	Internet
Full Year SchoolPace/eIRLA (50-99 per school)	ELA		K-2	English and Spanish	N/A	\$ 5,100.00	\$ 5,100.00	Internet
Full Year SchoolPace/eIRLA (100+ per school)	ELA		K-2	English and Spanish	N/A	\$ 4,500.00	\$ 4,500.00	Internet
Half Year SchoolPace/eIRLA (1-19 per school)	ELA		K-2	English and Spanish	N/A	\$ 2,750.00	\$ 2,750.00	Internet
Half Year SchoolPace/eIRLA (20-49 per school)	ELA		K-2	English and Spanish	N/A	\$ 2,650.00	\$ 2,650.00	Internet
Half Year SchoolPace/eIRLA (50-99 per school)	ELA		K-2	English and Spanish	N/A	\$ 2,550.00	\$ 2,550.00	Internet
Half Year SchoolPace/eIRLA (100+ per school)	ELA		K-2	English and Spanish	N/A	\$ 2,250.00	\$ 2,250.00	Internet
Full Year SchoolPace/eIRLA (per classroom)	ELA		K-2	English and Spanish	N/A	\$ 1,000.00	\$ 1,000.00	Internet
Half Year SchoolPace/eIRLA (per classroom)	ELA		K-2	English and Spanish	N/A	\$ 500.00	\$ 500.00	Internet
Full Year SchoolPace Connect (per school)	ELA		K-2	English and Spanish	N/A	\$ 3,000.00	\$ 3,000.00	SchoolPace/Internet
Half Year SchoolPace Connect (per school)	ELA		K-2	English and Spanish	N/A	\$ 1,500.00	\$ 1,500.00	SchoolPace/Internet
Full Year eLibrary Platform (per school, per year)	ELA		K-2	English and Spanish	N/A	\$ 1,000.00	\$ 1,000.00	Internet
Half Year eLibrary Platform (per school, per year)	ELA		K-2	English and Spanish	N/A	\$ 500.00	\$ 500.00	Internet
eLibraries Initial Consonant Practice (per school, per year)	ELA		K-2	English	N/A	\$ 100.00	N/A	SchoolPace or eLibrary Platform/Internet
eLibraries Y - Bk/A-BI (per school, per year)	ELA		K-2	English and Spanish	N/A	\$ 250.00	\$ 250.00	SchoolPace or eLibrary Platform/Internet
ARC Core Digital Units (per school, per unit)	ELA		K-2	English and Spanish	N/A	\$ 500.00	\$ 500.00	SchoolPace/SchoolPace Connect/Internet
Full Year Curriculum Resource Center (4 unit frameworks)	ELA		K-2	English and Spanish	N/A	\$ 1,000.00	\$ 1,000.00	SchoolPace/Internet
Half Year Curriculum Resource Center (2 unit frameworks)	ELA		K-2	English and Spanish	N/A	\$ 500.00	\$ 500.00	SchoolPace/Internet
SchoolPace Pilot (per month, per teacher) **requires additional RVP approval	ELA		K-2	English and Spanish	N/A	\$ 100.00	\$ 100.00	Internet
<b>Instructional Frameworks</b>								
IRLA/ENIL Formative Assessment Framework	ELA	2017	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
IRLA/ENIL Toolkit Handbooks	ELA	2017	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
Power Word Playbook	ELA	2018	K-2	English	N/A	\$ 75.00	N/A	N/A
100 Book Challenge Instructional Framework	ELA	2017	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
ARC Literacy Labs Instructional Framework	ELA	2017	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
Research Labs Instructional Framework	ELA	2017-2018	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
Summer Semester Instructional Framework	ELA	2018	K-2	English and Spanish	N/A	\$ 150.00	\$ 150.00	N/A
<b>Literacy Operating System</b> (includes: 10 days of teacher PD, 10 days of Leadership Learning, and SchoolPace + Connect)								
Literacy Operating System (per school)	ELA					\$ 35,000.00		Internet
<b>Blended Learning Professional Development (price tier per school)</b>								
Sessions 1-4 (cost per session)	ELA					\$ 3,000.00		N/A
Sessions 5-9 (cost per session)	ELA					\$ 2,800.00		N/A
Sessions 10-19 (cost per session)	ELA					\$ 2,700.00		N/A
Sessions 20+ (cost per session)	ELA					\$ 2,600.00		N/A
<b>Leadership Learning Professional Development</b>								
Leadership Learning Sessions 1-2 (for 1-5 Schools - per session)	ELA					\$ 5,000.00		N/A
Leadership Learning Sessions 3-9 (for 1-5 Schools - per session)	ELA					\$ 4,000.00		N/A
Leadership Learning Sessions 10+ (for 1-5 Schools - per session)	ELA					\$ 3,000.00		N/A
Leadership Learning Sessions 1-2 (for 6+ Schools - per session)	ELA					\$ 6,000.00		N/A
Leadership Learning Sessions 3-9 (for 6+ Schools - per session)	ELA					\$ 5,000.00		N/A
Leadership Learning Sessions 10+ (for 6+ Schools - per session)	ELA					\$ 4,000.00		N/A
<b>Summer Reading Take-Home Kits</b>								
Kindergarten Full Kit (for 30 students) 12 books per student	ELA		K	English	N/A	\$ 1,800.00	N/A	N/A
Kindergarten Books Only (for 30 students) 12 books per student	ELA		K	English	N/A	\$ 1,600.00	N/A	N/A
Grade 1-2 Full Kit (for 30 student) 10 books per student	ELA		1st - 2nd	English	N/A	\$ 1,600.00	N/A	N/A
Grade 1-2 Books Only (for 30 student) 10 books per student	ELA		1st - 2nd	English	N/A	\$ 1,400.00	N/A	N/A
Kindergarten Full Kit (for 15 students) 12 books per student	ELA		K	English	N/A	\$ 950.00	N/A	N/A
Kindergarten Books Only (for 15 students) 12 books per student	ELA		K	English	N/A	\$ 850.00	N/A	N/A
Grade 1-2 Full Kit (for 15 student) 10 books per student	ELA		K	English	N/A	\$ 900.00	N/A	N/A

Grade 1-2 Books Only (for 15 student) 10 books per student	ELA		K	English	N/A	\$ 800.00	N/A	N/A
<b>ARC Take-Home Kits</b>								
Take Home Kits (for 30 students) 3 books per student	ELA		K -2	English and Spanish	N/A	\$ 675.00	\$ 675.00	N/A
Bilingual Mix (for 30 students) 3 books per student	ELA		K-2	English	N/A	\$ 725.00	N/A	N/A
Take Home Kits (for 15 students) 3 books per student	ELA		K-2	English and Spanish	N/A	\$ 350.00	\$ 350.00	N/A
Bilingual Mix (for 15 students) 3 books per student	ELA		K-2	English	N/A	\$ 375.00	N/A	N/A
<b>Additional Materials for Students</b>								
Take Home Book Bags (15)	ELA				N/A	\$ 75.00	N/A	
Home Coach Refrigerator Magnet (15)	ELA			English and Spanish	N/A	\$ 8.00	\$ 8.00	N/A
Logbook: 500-Book Kid (15)	ELA			English and Spanish	N/A	\$ 65.00	\$ 65.00	N/A
Super Reader Incentive Cape	ELA				N/A	\$ 10.00	N/A	N/A
Milestone Medals (30) 100-400 Steps	ELA				N/A	\$ 240.00	N/A	N/A
Milestone Medals (30) 500-800 Steps	ELA				N/A	\$ 240.00	N/A	N/A
<b>Take-Home Reading Skill Cards</b>								
Reading Acquisition Skill Cards (15)	ELA			English and Spanish	N/A	\$ 5.00	\$ 5.00	N/A
<b>Materials for Principals and Teachers</b>								
Teacher Resource Kit	ELA			English and Spanish	N/A	\$ 300.00	\$ 300.00	N/A
Classroom Reading Posters (10-packs)	ELA			English and Spanish	N/A	\$ 29.00	\$ 29.00	N/A
Leveling Posters (10-pack)	ELA			English and Spanish	N/A	\$ 29.00	\$ 29.00	N/A
Leveling Clipboard (10-packs)	ELA			English and Spanish	N/A	\$ 10.00	\$ 10.00	N/A
On-Target Badge (Up to 1000 Steps)	ELA				N/A	\$ 10.00	N/A	N/A
Reading Skills Cards (Laminated on a ring)	ELA			English and Spanish	N/A	\$ 40.00	\$ 40.00	N/A
Empty Woven Plastic Baskets	ELA				N/A	\$ 5.00	N/A	N/A
Replacement Basket Labels	ELA			English and Spanish	N/A	\$ 1.00	\$ 1.00	N/A
Color Leveling Tape (1,000 of one level)	ELA				N/A	\$ 70.00	N/A	N/A

**Technology Requirements:** Refers to the minimal technical requirements needed by a school or school district in order to adequately access and implement the instructional materials in the manner in which the publisher intended. The Louisiana Department of Education (LDOE) is committed to supporting districts in achieving technology readiness goals in all schools across the state. Skillful coordination and planning are required to ensure students and teachers can access high quality electronic instructional materials. Alignment between the technical specifications and local capacity supports the local allocation of resources in ways that ensure students have access to high quality instructional materials.

**Sample Technical Specification Components:**

Device (e.g., Desktop, Laptop, Tablet)	<b>SchoolPace/eIRLA will run on any device that has a web browser which supports HTML5, JavaScript, CSS, and cookies.</b>		
Operating System (Windows/Mac)	<b>Windows and Mac</b>		
Memory (RAM) (e.g., 4GB)	<b>512 MB or more</b>		
Hard Drive (e.g., 160GB)	<b>No minimum requirement</b>		
Software Requirements (e.g., Office, Adobe, GameMaker etc....)	<b>No additional software needed</b>		
Hardware Requirement (Laptop)	<b>Windows PCs, Macs, Chromebooks, iPads, iPhones, Android tablets, and Android phones</b>		
Internet Connection (e.g., 1 Mbps, broadband)	<b>128kbps</b>		
Web Browser Supported (Google Chrome, Safari, Internet Explorer)	<b>Internet Explorer 9+ Edge 0.10+ Firefox 4+</b>	<b>Chrome 9+ Safari 5+ Opera 11+</b>	
Antivirus Software	<b>No Antivirus Software required</b>		
Accessories (Headsets, speakers, CD-RW/DVD Drive, Wireless or Ethernet Network...)	<b>We recommend that schools have a network and WiFi infrastructure that supports simultaneous concurrent usage by all teachers.</b>		

SchoolPace is a web-based, cloud-hosted system.