

AquaPhoenix Scientific Inc.  
OpenSciEd Lab Materials Kits

MEMORANDUM OF UNDERSTANDING  
CONTRACTUAL PERIOD: AUGUST 30, 2019 - JUNE 30, 2022

**Contract #: 4400018104**

This program is offered in the following language(s):  
English

# QUOTE FORM



AquaPhoenix Scientific, Inc.

860 Gitts Run Rd  
Hanover, PA 173318123  
Tel: (717) 632-1291  
Fax: (717) 633-1285  
Email: sales@aquaphoenixsci.com

## Quote No. : Q1909280

REFERENCE WHEN ORDERING

Customer Number: C5263  
Customer: Open Sci Ed Credit Card Customer  
Requested by: Louisiana DOE  
Quoted by: Ginny Myers  
Date : 9/13/2019

TERMS: Credit Card  
FOB Hanover, PA  
Quote valid for 30 days  
Lead time depends on  
availability of order in items.  
Shipping charges will apply.

Special Instructions:

Quantity	Code	Description	Unit Price	PRICE
1	OSE-6-2-BASIC	Thermal Energy Basic Supplies Kit	510.00	510.00
1	OSE-6-2-EQ	Thermal Energy Standard Equipment Kit	310.00	310.00
1	OSE-6-2-SPEC	Thermal Energy Specialized Equipment Kit	540.00	540.00
1	OSE-7-3-EQ	Metabolic Reactions Standard Equipment Kit	290.00	290.00
1	OSE-7-3-SPEC	Metabolic Reactions Specialized Equipment Kit	340.00	340.00
1	OSE-7-3-BASIC	Metabolic Reactions Basic Supplies Kit	310.00	310.00
1	OSE-7-3-SPCON	Metabolic Reactions Specialized Consumables Kit	220.00	220.00
1	OSE-8-2-EQ	Sound Standard Equipment Kit	140.00	140.00
1	OSE-8-2-SPEC	Sound Specialized Equipment Kit	560.00	560.00
1	OSE-8-2-BASIC	Sound Basic Supplies Kit	260.00	260.00

Please Refer to Quote # when Placing Your Order

**TOTAL:**

**\$3,480.00 USD**

Please Note - There may be a restocking fee associated with returned items. A \$4.00 processing and handling fee may be applied to all collect shipments.

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**TERMS:** 30 Days  
 FOB Hanover, PA  
 Quote valid for 30 days  
 Lead time depends on  
 availability of order in items.  
 Shipping charges will apply.

**REFERENCE WHEN ORDERING**

*Customer Number:* C1121  
*Customer:* AquaPhoenix Scientific, Inc  
*Requested by:* Contract  
*Quoted by:* Ginny  
*Date :* 7/6/2020

Special Instructions:

<i>Quantity</i>	<i>Code</i>	<i>Description</i>	<i>Unit Price</i>	<i>PRICE</i>
1	OSE-6-2-CON	Thermal Energy Standard Consumable Kit 2 Box Kit	370.00	370.00
1	OSE-6-2-NON	Thermal Energy Standard Non-Consumable Kit 3 Box Kit	730.00	730.00
1	OSE-6-3-CON	Water Cycle and Weather Consumable Kit 1 Box Kit	240.00	240.00
1	OSE-6-3-NON	Water Cycle and Weather Non-Consumable Kit 4 Box Kit	800.00	800.00
1	OSE-7-1-CON	Chemical Reactions A Consumable Kit 2 Box Kit	475.00	475.00
1	OSE-7-1-NON	Chemical Reactions A Non-Consumable Kit 2 Box Kit	610.00	610.00
1	OSE-7-3-CON	Metabolic Reactions Consumable Kit 2 Box Kit	520.00	520.00
1	OSE-7-3-NON	Metabolic Reactions Non-Consumable Kit 1 Box Kit	410.00	410.00
1	OSE-7-4-CON	Matter Cycling & Photosynthesis Consumable Kit 2 Boxes	460.00	460.00
1	OSE-7-4-NON	Matter Cycling & Photosynthesis Non-Consumable Kit 1 Box	490.00	490.00
1	OSE-8-2-CON	Sound Consumable Kit 1 Box Kit	110.00	110.00
1	OSE-8-2-NON	Sound Non-Consumable Kit 3 Box Kit	620.00	620.00
1	OSE-8-3-CON	Forces at a Distance Consumable Kit 1 Box	370.00	370.00
1	OSE-8-3-NON	Forces at a Distance Non-Consumable Kit 2 Boxes	480.00	480.00

Please Note - There may be a restocking fee associated with returned items. A \$4.00 processing and handling fee may be applied to all collect shipments.

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### **Quote No. : Q2007073**

REFERENCE WHEN ORDERING

*Customer Number:* C1121  
*Customer:* AquaPhoenix Scientific, Inc  
*Requested by:* Contract  
*Quoted by:* Ginny  
*Date :* 7/6/2020

Special Instructions:

TERMS: 30 Days  
FOB Hanover, PA  
Quote valid for 30 days  
Lead time depends on  
availability of order in items.  
Shipping charges will apply.

Please Refer to Quote # when Placing Your Order

**TOTAL: \$6,685.00 USD**

# Quote - Q21081003



**AquaPhoenix**  
S C I E N T I F I C

## ADDRESS

AquaPhoenix Scientific, Inc.  
860 Gitts Run Rd  
Hanover, PA 173318123  
(717) 632-1291  
quotes@aquaphoenixsci.com

<b>Date</b>	<b>08/26/2021</b>
<b>Quote No.</b>	<b>Q21081003</b>
<b>Expiration Date</b>	<b>09/25/2021</b>

## TO

Customer Acct. C5263  
Open Sci Ed Credit Card Customer  
Requested by: Jessica

Item	Description	Qty	Unit Price	Price
OSE-6-1-CON	Light & Matter Consumable Kit 2 Box Kit	1	150.00	150.00
OSE-6-1-NON	Light & Matter Non-Consumable Kit 2 Box Kit	1	520.00	520.00
OSE-6-2-CON	Thermal Energy Standard Consumable Kit 2 Box Kit	1	370.00	370.00
OSE-6-2-NON	Thermal Energy Standard Non-Consumable Kit 3 Box Kit	1	730.00	730.00
OSE-6-3-CON	Water Cycle and Weather Consumable Kit 1 Box Kit	1	240.00	240.00
OSE-6-3-NON	Water Cycle and Weather Non-Consumable Kit 4 Box Kit	1	800.00	800.00
OSE-6-5-CON	OpenSciEd Natural Hazards Consumable Kit 1 Box Kit	1	95.00	95.00
OSE-7-1-CON	Chemical Reactions A Consumable Kit 2 Box Kit	1	475.00	475.00
OSE-7-1-NON	Chemical Reactions A Non-Consumable Kit 2 Box Kit	1	610.00	610.00
OSE-7-2-CON	Chemical Reactions & Energy Consumable Kit 5 Box Kit	1	970.00	970.00
OSE-7-2-NON	Chemical Reactions and Energy Non-Consumable Kit 1 Box Kit	1	470.00	470.00
OSE-7-3-CON	Metabolic Reactions Consumable Kit 2 Box Kit	1	520.00	520.00
OSE-7-3-NON	Metabolic Reactions Non-Consumable Kit 1 Box Kit	1	410.00	410.00
OSE-7-4-CON	Matter Cycling & Photosynthesis Consumable Kit 2 Boxes	1	460.00	460.00
OSE-7-4-NON	Matter Cycling & Photosynthesis Non-Consumable Kit 1 Box	1	490.00	490.00
OSE-8-1-CON	Contact Forces Consumable Kit 2 Box Kit	1	390.00	390.00
OSE-8-1-NON	Contact Forces Non-Consumable Kit 3 Box Kit	1	710.00	710.00
OSE-8-2-CON	Sound Consumable Kit 1 Box Kit	1	110.00	110.00
OSE-8-2-NON	Sound Non-Consumable Kit 3 Box Kit	1	620.00	620.00
OSE-8-3-CON	Forces at a Distance Consumable Kit 1 Box	1	380.00	380.00
OSE-8-3-NON	Forces at a Distance Non-Consumable Kit 2 Boxes	1	480.00	480.00

# Quote - Q21081003



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Date	08/26/2021
Quote No.	Q21081003
Expiration Date	09/25/2021

## Terms and Conditions:

Quote valid for 30 days.  
Refer to quote number when placing your order.  
There may be a restocking fee associated with returned items.  
A processing and handling fee will be applied to all collect shipments.  
For our Terms and Conditions visit:  
[www.aquaphoenixsci.com/terms-and-conditions](http://www.aquaphoenixsci.com/terms-and-conditions)

**TOTAL: \$10,000.00 USD**

Payment Terms: CRC  
Credit Card  
FOB: Hanover, PA

Quotation Prepared By: Emma

**THANK YOU FOR YOUR BUSINESS!**