**Jump Start Micro-Enterprise Credential: Self-Assessment Vocabulary**

(Updated: July 2016)

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| **Term** | **Definition** | **Section** |
| Comfort Engaging with Strangers | The ability to interact in a friendly and effective way with people you don’t know. The ability to seem welcoming and easy to talk to, even with people who are different in age, appearance or background. | Self- Assessment |
| Communications Skills  | The ability to accurately convey information about what you’re thinking, any questions you may have and what you feel needs to be accomplished to others. Verbal (or spoken) and written communication skills are important. | Self- Assessment |
| Computer Literacy | The ability to use computers for basic tasks, such as developing documents, sending emails and searching the internet for information. | Self -Assessment |
| Determination | Commitment to get something done. Individuals with determination exhibit willpower to accomplish what they set out to do. Also called “tenacity.” Spirit, courage, willpower and single-mindedness. | Self- Assessment |
| Financial Literacy | Understanding how individuals and businesses earn money and what they spend money on. Understanding important financial terms. Learning how to create a budget. | Self- Assessment |
| Grit | An individual’s self-commitment to overcome obstacles to achieve long-term goals. The ability to keep pursuing your dream despite challenges and defeats. Perseverance, resilience and backbone. | Self- Assessment |
| Mentor | A person who coaches and supports an entrepreneur . . . or a student studying to become an entrepreneur. Mentors have "been there, done that," so they are a great source of experienced advice to an entrepreneur or a student. | Self- Assessment |
| Personal Capabilities | Abilities an individual develops that helps him / her succeed. Personal capabilities are developed by a combination of observation, training and hands-on trial and error. | Self -Assessment |
| Personal Support Systems | Relationships and resources that help individuals succeed. Support relationships are often with “mentors” (experienced individuals who help you learn and succeed). Support resources include both information sources (like the LA Star Jobs website) and the opportunity to experience new things (like an internship). | Self- Assessment |
| Problem Solving | The ability to find solutions to difficult or complex issues. The process of working through the details of a challenge or crisis – often under pressure – to reach a solution. | Self- Assessment |
| Self-Discipline  | The ability to pursue what you think is right or necessary to do despite temptations to quit. Self-command, persistence and resolve. | Self- Assessment |
| Self-Motivation  | The ability to pursue a task without being told to by someone else. Individuals who are self-motivated can find the strength to start and then finish a task without giving up. | Self- Assessment |
| Teamwork | Working with others to address a challenge. Individuals using their skills in harmony with others to complete a task. Effective teamwork involves trust among team members. Collaboration and cooperation.  | Self- Assessment |

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| **Links to ProProfs Flashcards** | <http://www.proprofs.com/flashcards/story.php?title=jump-start-microenterprise--self-assessment-definitions> |