**Jump Start Micro-Enterprise Credential: Credit Application Fictional Profiles**

(Upgraded: July 2016)

Attached are fictional business owner profiles you can use to complete the different applications required to attain the Micro-Enterprise Credential.

Each profile is four pages long. The profiles contain:

Page 1: Personal Information (yellow) – includes personal information and banking relationships;

Page 2: Financial Profile (green) – includes all other personal assets and liabilities, income and expenditures;

Page 3: Business Information (purple) – includes types of business, ownership and either business results (for existing companies) or business projections (or new company start-ups); and

Page 4: Trade References (orange) – includes information on suppliers of the company.

There are four profiles you can choose among:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Name of Company** | **Type of Business** | **Loan Requested** | **Purpose** |
| Robin Smith | Quality Car Service and Repair | Car service and repair | $40,000 | New shop equipment |
| Amari Jones | Jones and Felder, LLC | Accountants | $40,000 | New computers / software |
| Jamie Ford | Family Restaurant | Restaurant | $40,000 | Start-up: a restaurant |
| Blake Felder | System Support Services | Computer Services | $40,000 | Start-up: new service firm |

You can choose to be any of these individuals. *You should use the information contained in the profile you select when you complete your credit applications.*

Following the four personal profiles are four profiles of potential guarantors. Guarantors are individuals who are willing to provide a legal agreement to the bank that they will pay your company’s debt payment if your company is unable to do so. The four guarantor profiles are:

1. Logan Lane
2. Kendall Hill
3. Quinn Thomas
4. Parker Carpenter

Your teacher will tell you which guarantor(s) may be available to help you with your small business.

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| My fictional name is: | | | | Robin Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 1: Personal Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | | 12/15/1990 | | | | | | | Social Security Number: | | | | | | | | | | | | | 441-41-4141 | | | | | | | |
| Home Street Address: | | | | | 98 Walnut Drive | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Acres, LA 70777 | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | 2 | |
| Home Phone Number: | | | | | 318.555.4545 | | | | | | | | Cellphone Number: | | | | | | | | | | | 504.555.5252 | | | | | | | |
| Do I have a driver’s license? | | | | | | | | Yes | ✔ | License No: | | | | 864 454 321 | | | | | | | | | | | | | | | No | |  |
| Current Employer: | Quality Car Service and Repair | | | | | | | | | | | | | | | | | Position: | | | | | | | | Owner-Mechanic | | | | | |
| Nature of Business: | | Automobile service facility | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | 100 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Main Phone Number: | | | | | 318.555.1000 | | | | | | | | | | | | Fax Number: | | | | | | | 318.555.1001 | | | | | | | |
| Personal Bank | | | Bank of America | | | | | | | | | | | | | Bank Contact | | | | | | Jamie Fields | | | | | | | | | |
| Street Address | | | | | 100 Corporate Drive | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Acres, LA 70777 | | | | | | | | | | | | | | | Phone | | | 318.555.6060 | | | | | | | | |
| Checking Account Number | | | | | | | 95-584458584 | | | | | | | | | | | | Current Balance | | | | | | | | $11,000 | | | | |
| Savings Account Number | | | | | | | none | | | | | | | | | | | | Current Balance | | | | | | | |  | | | | |
| Other Account Number | | | | | | | none | | | | | | | | | | | | Current Balance | | | | | | | |  | | | | |
| Personal Brokerage | | | Charles Schwab | | | | | | | | | | | | Main Acct No: | | | | | | | AB-62-884488 | | | | | | | | | |
| Street Address | | | | | 115 Corporate Drive | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Acres, LA 70777 | | | | | | | | | | | | | | | Phone | | | 318.555.9034 | | | | | | | | |
| Stock Holdings | Company: | | | | | Procter & Gamble | | | | | | No. of Shares | | | | | | | | | 100 | | | | Value | | | $8,000 | | | |
| Company: | | | | | Google | | | | | | No. of Shares | | | | | | | | | 50 | | | | Value | | | $15,000 | | | |
| Company: | | | | | Mutual Funds | | | | | | No. of Shares | | | | | | | | | 100 | | | | Value | | | $10,000 | | | |

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| My fictional name is: | | | | | | Robin Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 2: Financial Profile** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| My monthly salary: | | | | $5,000 | | | | | | Monthly Bonus/Commission | | | | | | | | | | | | | | | | | | none | | | | | | | Annual Bonus/Commission | | | | | | | | | | | | | | | | | | | | | | | | | $10,000 | | | |
| Do I own or rent where I live? | | | | | | | | | | | Own | | | | | | | | | ✔ | | | | | | | | | | | | | | | | | | | | Rent | | | | | | | | |  | | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | | | | | | | $250,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | | | | | | | | $200,000 | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $900 | | | | | | | | |
| Other Real Estate: Address | | | | | Type | | | | | | | | Year Acquired | | | | | | Market Value | | | | | | | | | | | Mortgage Balance | | | | | | | | Mortgage Holder | | | | | | | | | | | | Monthly Payment | | | | | | | | | | Monthly Net Income | | | |
| None | | | | |  | | | | | | | |  | | | | | |  | | | | | | | | | | |  | | | | | | | |  | | | | | | | | | | | |  | | | | | | | | | |  | | | |
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| Other Notes Payable | | | | | Creditor | | | | | | | | Date of Loan | | | | | | | | Maturity | | | | | | | | | | Current Balance | | | | | | | | | | | | | | | | | | | | | Monthly Payment | | | | | | | | | | | |
| Car Loan | | | | | Enterprise | | | | | | | | 12/15/2015 | | | | | | | | 12/15/2019 | | | | | | | | | | $20,000 | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | |
| Credit Card Balance | | | | | Chase | | | | | | | |  | | | | | | | |  | | | | | | | | | | $3,000 | | | | | | | | | | | | | | | | | | | | | $300 | | | | | | | | | | | |
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| Other Assets Owned | | | | | | | | | | | | | | | | Dollar Value | | | | | | Other Annual Income | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Dollar Value | | | | |
| Vehicles | | | | | | | | | | | | | | | | $25,000 | | | | | | Spouse salary/wages/bonuses /commissions | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| Household and Personal Items | | | | | | | | | | | | | | | | $5,000 | | | | | | Alimony or child support your receive | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| All Other Assets | | | | | | | | | | | | | | | |  | | | | | | All other income (including dividends) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $800 | | | | |
| Annual or Monthly Expenditures (not included above) | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | | | | | | | |
| Insurance: Housing | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | | | | | | | | | | | | | | | | | | | | | | | | $250 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Telephone (landline, cellphone) | | | | | | | | | | | | | | | | | | | | | | | | $200 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Healthcare (doctor, dentist, prescriptions, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Groceries | | | | | | | | | | | | | | | | | | | | | | | | $600 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Clothing | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Vehicle Costs (gas, insurance, maintenance, taxes) | | | | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Entertainment Costs (dining out, vacations, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,800 | | | | | | | | | | | | | | | |
| Insurance: Other (life, medical, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Pets | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Gifts | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | | | | | |
| My fictional name is: | | | | | | | Robin Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 3: Business Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name: | | | Quality Car Service and Repair | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Date Established | | | | | | | | | | | | | | | | Dec 15, 2011 | | | | | | | | | | |
| Nature of Business: | | | | Automobile service facility | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Type of Business: | | Corporation | | | | | | | | | |  | | Sole Proprietorship | | | | | | | | | | |  | | | | LLC (Limited Liability Corp) | | | | | | | | | | | | | | ✔ | | Partnership | | | | | | | | | | | |  | | | | Other | |  |
| Street Address | | | | | | | | | 100 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | | | | | | | | 4 | |
| Main Phone Number: | | | | | | | | | 318.555.1000 | | | | | | | | | | | | | | | | | | | | | | | | | | | Fax Number: | | | | | | | | | | | | | | | 318.555.1001 | | | | | | | | | | | | |
| Email: | [info@qualitycar.com](mailto:info@qualitycar.com) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Website: | | | | | | | | | | | www.qualitycar.com | | | | | | | | | | | | | | | | | | | |
| Name of Owner / Shareholder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Title or “Not Active” | | | | | | | | | | | | | | | | | | | | | | | | | | % Ownership | | | | | |
| Robin Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | President | | | | | | | | | | | | | | | | | | | | | | | | | | 80% | | | | | |
| Blair Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Not Active | | | | | | | | | | | | | | | | | | | | | | | | | | 20% | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | |
| **Financial Results / Projections** | | | | | | | | | | | | | | | **Actual** | | | | | | | | | | | ✔ | | | | | | | | | | | | | | | | **Projections** | | | | | | | | | | | | |  | | | | | | | | |
| Annual or Monthly Revenues (not included above) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Service Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $24,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Merchandise Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $8,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Other Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | $20,000 | | | | | | | | | |
| Average Transactions per Month | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 200 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Annual or Monthly Expenditures | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Cost of Goods Sold | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $4,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Salaries and Wages | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $14,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Rent and Utilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $3,500 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Insurance | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,500 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Debt Service | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Advertising | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | | | |
| Outside Services (accountants, lawyers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | $12,000 | | | | | | | | | |
| Maintenance Costs (facility, equipment) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | $20,000 | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | | | |
| Assets | | | | | | | | | | | | | | | | | Current Value | | | | | | | | | | Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Current Value | | | | | | | |
| Inventory | | | | | | | | | | | | | | | | | $40,000 | | | | | | | | | | Line of Credit: Amount Requested | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $40,000 | | | | | | | |
| Equipment (including owned vehicles) | | | | | | | | | | | | | | | | | $80,000 | | | | | | | | | | Equipment-related Debt (current equipment) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $20,000 | | | | | | | |
| Accounts Receivable (payments due from customers) | | | | | | | | | | | | | | | | | $10,000 | | | | | | | | | | Accounts Payable (payments due to suppliers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $24,000 | | | | | | | |
| All Other Assets | | | | | | | | | | | | | | | | | $20,000 | | | | | | | | | | All Other Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $10,000 | | | | | | | |
| My fictional name is: | | | | | | | Robin Smith | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 4: Trade References** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Bolt Parts | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | J Bolt | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Supplier | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 200 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.3212 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | jbolt@boltparts.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Lisa Bookkeeping | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Blair Lisa | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Bookkeeping Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 100 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.4469 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | bestbookkeepers@lisa.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Effective Marketing, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Casey Forte | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Direct Mailing Advertising Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 200 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.1123 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | casey@effectivemarketing.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| My fictional name is: | | | Amari Jones | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 1: Personal Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | 12/15/1985 | | | | | | | | Social Security Number: | | | | | | | | | | | | | 551-51-5151 | | | | | | | | |
| Home Street Address: | | | | 90 Pine Street | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Forest, LA 70666 | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | 10 | |
| Home Phone Number: | | | | 318.555.6868 | | | | | | | | | Cellphone Number: | | | | | | | | | | | 225.555.3434 | | | | | | | | |
| Do I have a driver’s license? | | | | | | | | Yes | ✔ | License No: | | | | 983 287 139 | | | | | | | | | | | | | | | | No | |  |
| Current Employer: | Jones and Felder, LLC | | | | | | | | | | | | | | | | | Key Contact: | | | | | | | | | Dylan Felder | | | | | |
| Nature of Business: | | Accountants | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | 300 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Main Phone Number: | | | | | 318.555.5467 | | | | | | | | | | | | Fax Number: | | | | | | | | 318.555.5468 | | | | | | | |
| Personal Bank | | National Bank | | | | | | | | | | | | | | Bank Contact | | | | | | Cody Frank | | | | | | | | | | |
| Street Address | | | | 100 Division Drive | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Forest, LA 70623 | | | | | | | | | | | | | | | | Phone | | | 318.555.0404 | | | | | | | | | |
| Checking Account Number | | | | | | | 98-893-30093 | | | | | | | | | | | | Current Balance | | | | | | | | | $24,000 | | | | |
| Savings Account Number | | | | | | | none | | | | | | | | | | | | Current Balance | | | | | | | | |  | | | | |
| Other Account Number | | | | | | | none | | | | | | | | | | | | Current Balance | | | | | | | | |  | | | | |
| Personal Brokerage | | Fidelity | | | | | | | | | | | | | Main Acct No: | | | | | | | SP-555-643487 | | | | | | | | | | |
| Street Address | | | | 115 Division Drive | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Forest, LA 70623 | | | | | | | | | | | | | | | | Phone | | | 318.555.8913 | | | | | | | | | |
| Stock Holdings | Company: | | | | | IBM | | | | | | No. of Shares | | | | | | | | | 100 | | | | | Value | | | $13,000 | | | |
| Company: | | | | | Apple | | | | | | No. of Shares | | | | | | | | | 100 | | | | | Value | | | $12,000 | | | |
| Company: | | | | | Mutual Funds | | | | | | No. of Shares | | | | | | | | | 200 | | | | | Value | | | $30,000 | | | |

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| My fictional name is: | | | | | | Amari Jones | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 2: Financial Profile** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| My monthly salary: | | | | $6,000 | | | | | | Monthly Bonus/Commission | | | | | | | | | | | | | | | | | | | none | | | | | | | Annual Bonus/Commission | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | |
| Do I own or rent where I live? | | | | | | | | | | | Own | | | | | | | | | ✔ | | | | | | | | | | | | | | | | | | | | | Rent | | | | | | | |  | | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | | | | | | | | $280,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | | | | | | | | $200,000 | | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $900 | | | | | | | | |
| Other Real Estate: Address | | | | | Type | | | | | | | | Year Acquired | | | | | | Market Value | | | | | | | | | | | | Mortgage Balance | | | | | | | | Mortgage Holder | | | | | | | | | | | Monthly Payment | | | | | | | | | | Monthly Net Income | | | |
| None | | | | |  | | | | | | | |  | | | | | |  | | | | | | | | | | | |  | | | | | | | |  | | | | | | | | | | |  | | | | | | | | | |  | | | |
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| Other Notes Payable | | | | | Creditor | | | | | | | | Date of Loan | | | | | | | | Maturity | | | | | | | | | | | | Current Balance | | | | | | | | | | | | | | | | | | | Monthly Payment | | | | | | | | | | | |
| Car Loan | | | | | Enterprise | | | | | | | | 12/15/2012 | | | | | | | | 12/15/2016 | | | | | | | | | | | | $20,000 | | | | | | | | | | | | | | | | | | | $700 | | | | | | | | | | | |
| Credit Card Balance | | | | | Capital One | | | | | | | |  | | | | | | | |  | | | | | | | | | | | | $0 | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | |
|  | | | | |  | | | | | | | |  | | | | | | | |  | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | |
| Other Assets Owned | | | | | | | | | | | | | | | | Dollar Value | | | | | | Other Annual Income | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Dollar Value | | | | |
| Vehicles | | | | | | | | | | | | | | | | $30,000 | | | | | | Spouse salary/wages/bonuses /commissions | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| Household and Personal Items | | | | | | | | | | | | | | | | $10,000 | | | | | | Alimony or child support your receive | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| All Other Assets | | | | | | | | | | | | | | | |  | | | | | | All other income (including dividends) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | |
| Annual or Monthly Expenditures (not included above) | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | | | | | | | |
| Insurance: Housing | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | | | | | | | | | | | | | | | | | | | | | | | | | $250 | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Telephone (landline, cellphone) | | | | | | | | | | | | | | | | | | | | | | | | | $200 | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Healthcare (doctor, dentist, prescriptions, other) | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Groceries | | | | | | | | | | | | | | | | | | | | | | | | | $600 | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Clothing | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Vehicle Costs (gas, insurance, maintenance, taxes) | | | | | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Entertainment Costs (dining out, vacations, other) | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $4,000 | | | | | | | | | | | | | | | |
| Insurance: Other (life, medical, other) | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Pets | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Gifts | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| My fictional name is: | | | | | | | Amari Jones | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 3: Business Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name: | | | Jones and Felder, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Date Established | | | | | | | | | | | | | | | Dec 15, 2008 | | | | | | | | | | |
| Nature of Business: | | | | Accountants | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Type of Business: | | Corporation | | | | | | | | | |  | | Sole Proprietorship | | | | | | | | | | | |  | | | | LLC (Limited Liability Corp) | | | | | | | | | | | | | | ✔ | Partnership | | | | | | | | | | | |  | | | | Other | |  |
| Street Address | | | | | | | | | 300 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | | | | | | | 4 | |
| Main Phone Number: | | | | | | | | | 318.555.5467 | | | | | | | | | | | | | | | | | | | | | | | | | | | | Fax Number: | | | | | | | | | | | | | | 318.555.5468 | | | | | | | | | | | | |
| Email: | info@jonesandfelderllc.com | | | | | | | | | | | | | | | | | | | | | | Website: | | | | | | | | | [www.jonesandfelderaccountants.com](http://www.jonesandfelderaccountants.com) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Name of Owner / Shareholder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Title or “Not Active” | | | | | | | | | | | | | | | | | | | | | | | | % Ownership | | | | | |
| Amari Jones | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Senior Partner | | | | | | | | | | | | | | | | | | | | | | | | 50% | | | | | |
| Dylan Felder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Senior Partner | | | | | | | | | | | | | | | | | | | | | | | | 50% | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | |
| **Financial Results / Projections** | | | | | | | | | | | | | | | **Actual** | | | | | | | | | | | | ✔ | | | | | | | | | | | | | | | | **Projections** | | | | | | | | | | | |  | | | | | | | | |
| Annual or Monthly Revenues (not included above) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Service Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $30,000 | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Merchandise Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Other Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | $12,000 | | | | | | | | | |
| Average Transactions per Month | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 50 | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Annual or Monthly Expenditures | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Cost of Goods Sold | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Salaries and Wages | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | $210,000 | | | | | | | | | |
| Rent and Utilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $3,500 | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Insurance | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,500 | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Debt Service | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Advertising | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Outside Services (accountants, lawyers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | $4,000 | | | | | | | | | |
| Maintenance Costs (facility, equipment) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | $3,000 | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,500 | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Assets | | | | | | | | | | | | | | | | | Current Value | | | | | | | | | | | Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | Current Value | | | | | | | |
| Inventory | | | | | | | | | | | | | | | | | $0 | | | | | | | | | | | Line of Credit: Amount Requested | | | | | | | | | | | | | | | | | | | | | | | | | | | | $40,000 | | | | | | | |
| Equipment (including owned vehicles) | | | | | | | | | | | | | | | | | $30,000 | | | | | | | | | | | Equipment-related Debt | | | | | | | | | | | | | | | | | | | | | | | | | | | | $5,000 | | | | | | | |
| Accounts Receivable (payments due from customers) | | | | | | | | | | | | | | | | | $30,000 | | | | | | | | | | | Accounts Payable (payments due to suppliers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | |
| All Other Assets | | | | | | | | | | | | | | | | | $10,000 | | | | | | | | | | | All Other Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | |
| My fictional name is: | | | | | | | Amari Jones | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 4: Trade References** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Lightning Temporary Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | Devon Lightning | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Temp Service for Bookkeepers | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 600 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | 318.555.2908 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | [dlightning@lts.com](mailto:dlightning@lts.com) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | System Support Partners | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | Blake Felder | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Computer Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 900 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | 318.555.8018 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | [blake@cs.com](mailto:blake@cs.com) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Effective Marketing, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | Casey Forte | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Direct Mailing Advertising Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 200 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | 318.555.1123 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | casey@effectivemarketing.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| My fictional name is: | | | Jamie Ford | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 1: Personal Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | 12/15/1995 | | | | | | | | Social Security Number: | | | | | | | | | | | | | 321-71-7811 | | | | | | | | |
| Home Street Address: | | | | 99 Cherry Lane | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Seaside, LA 70777 | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | 1 | |
| Home Phone Number: | | | | 318.555.1616 | | | | | | | | | Cellphone Number: | | | | | | | | | | | 225.535.1617 | | | | | | | | |
| Do I have a driver’s license? | | | | | | | | Yes | ✔ | License No: | | | | 546 897 213 | | | | | | | | | | | | | | | | No | |  |
| Current Employer: | Welcome Inn Restaurant | | | | | | | | | | | | | | | | | Position: | | | | | | | | | Assistant Manager | | | | | |
| Nature of Business: | | Food Service | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | 333 Welcome Road | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Harmony, LA 77444 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Main Phone Number: | | | | | 318.555.0953 | | | | | | | | | | | | Fax Number: | | | | | | | |  | | | | | | | |
| Personal Bank | | Chase | | | | | | | | | | | | | | Bank Contact | | | | | | Harley Hamilton | | | | | | | | | | |
| Street Address | | | | 180 Corporate Drive | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Acres, LA 70777 | | | | | | | | | | | | | | | | Phone | | | 318.555.7812 | | | | | | | | | |
| Checking Account Number | | | | | | | 15-453-098163 | | | | | | | | | | | | Current Balance | | | | | | | | | $1,000 | | | | |
| Savings Account Number | | | | | | | none | | | | | | | | | | | | Current Balance | | | | | | | | |  | | | | |
| Other Account Number | | | | | | | none | | | | | | | | | | | | Current Balance | | | | | | | | |  | | | | |
| Personal Brokerage | | none | | | | | | | | | | | | | Main Acct No: | | | | | | |  | | | | | | | | | | |
| Street Address | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | |  | | | | | | | | | | | | | | | | Phone | | |  | | | | | | | | | |
| Stock Holdings | Company: | | | | |  | | | | | | No. of Shares | | | | | | | | |  | | | | | Value | | |  | | | |
| Company: | | | | |  | | | | | | No. of Shares | | | | | | | | |  | | | | | Value | | |  | | | |
| Company: | | | | |  | | | | | | No. of Shares | | | | | | | | |  | | | | | Value | | |  | | | |

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| My fictional name is: | | | | | | Jamie Ford | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 2: Financial Profile** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| My monthly salary: | | | | $3,000 | | | | | | Monthly Bonus/Commission | | | | | | | | | | | | | | | | | | none | | | | | | | Annual Bonus/Commission | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | |
| Do I own or rent where I live? | | | | | | | | | | | Own | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | Rent | | | | | | | | | ✔ | | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | | | | | | | |  | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $800 | | | | | | | | |
| Other Real Estate: Address | | | | | Type | | | | | | | | Year Acquired | | | | | | Market Value | | | | | | | | | | | Mortgage Balance | | | | | | | | Mortgage Holder | | | | | | | | | | | | Monthly Payment | | | | | | | | | | Monthly Net Income | | | |
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| Other Notes Payable | | | | | Creditor | | | | | | | | Date of Loan | | | | | | | | Maturity | | | | | | | | | | Current Balance | | | | | | | | | | | | | | | | | | | | | Monthly Payment | | | | | | | | | | | |
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| Other Assets Owned | | | | | | | | | | | | | | | | Dollar Value | | | | | | Other Annual Income | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Dollar Value | | | | |
| Vehicles | | | | | | | | | | | | | | | | $5,000 | | | | | | Spouse salary/wages/bonuses /commissions | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| Household and Personal Items | | | | | | | | | | | | | | | | $3,000 | | | | | | Alimony or child support your receive | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| All Other Assets | | | | | | | | | | | | | | | |  | | | | | | All other income (including dividends) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $8,000 | | | | |
| Annual or Monthly Expenditures (not included above) | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | | | | | | | |
| Insurance: Housing | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | | | | | | | | | | | | | | | | | | | | | | | | $150 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Telephone (landline, cellphone) | | | | | | | | | | | | | | | | | | | | | | | | $150 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Healthcare (doctor, dentist, prescriptions, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | |
| Groceries | | | | | | | | | | | | | | | | | | | | | | | | $400 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Clothing | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | | | | | |
| Vehicle Costs (gas, insurance, maintenance, taxes) | | | | | | | | | | | | | | | | | | | | | | | | $300 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Entertainment Costs (dining out, vacations, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | |
| Insurance: Other (life, medical, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Pets | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | | | | | |
| Gifts | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| My fictional name is: | | | | | | | Jamie Ford | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 3: Business Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name: | | | Family Restaurant | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Date Established | | | | | | | | | | | | | | | | plan: next quarter | | | | | | | | | | |
| Nature of Business: | | | | Local restaurant (breakfast and lunch) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Type of Business: | | Corporation | | | | | | | | | |  | | Sole Proprietorship | | | | | | | | | | |  | | | | LLC (Limited Liability Corp) | | | | | | | | | | | | | | ✔ | | Partnership | | | | | | | | | | | |  | | | | Other | |  |
| Street Address | | | | | | | | | 550 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | | Harmony, LA 77088 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | | | | | | | | 4 | |
| Main Phone Number: | | | | | | | | | 318.555.4938 | | | | | | | | | | | | | | | | | | | | | | | | | | | Fax Number: | | | | | | | | | | | | | | | none | | | | | | | | | | | | |
| Email: | [jamieford12@gmail.com](mailto:jamieford12@gmail.com) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Website: | | | | | | | | | | | none | | | | | | | | | | | | | | | | | | | |
| Name of Owner / Shareholder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Title or “Not Active” | | | | | | | | | | | | | | | | | | | | | | | | | | % Ownership | | | | | |
| Jamie Ford | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Owner | | | | | | | | | | | | | | | | | | | | | | | | | | 100% | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | |
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| **Financial Results / Projections** | | | | | | | | | | | | | | | **Actual** | | | | | | | | | | |  | | | | | | | | | | | | | | | | **Projections** | | | | | | | | | | | | | ✔ | | | | | | | | |
| Annual or Monthly Revenues (not included above) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Service Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Merchandise Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $35,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Other Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Average Transactions per Month | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 500 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Annual or Monthly Expenditures | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Cost of Goods Sold | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 38% of revenues | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Salaries and Wages | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 36% of revenues | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Rent and Utilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $3,500 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Insurance | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,500 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Debt Service | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $800 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Advertising | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Outside Services (accountants, lawyers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Maintenance Costs (facility, equipment) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,500 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Assets | | | | | | | | | | | | | | | | | Current Value | | | | | | | | | | Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Current Value | | | | | | | |
| Inventory | | | | | | | | | | | | | | | | | $10,000 | | | | | | | | | | Lines of Credit: Amounts Borrowed | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $40,000 | | | | | | | |
| Equipment (including owned vehicles) | | | | | | | | | | | | | | | | | $25,000 | | | | | | | | | | Equipment-related Debt | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | | | | |
| Accounts Receivable (payments due from customers) | | | | | | | | | | | | | | | | |  | | | | | | | | | | Accounts Payable (payments due to suppliers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | |
| All Other Assets | | | | | | | | | | | | | | | | | $5,000 | | | | | | | | | | All Other Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $4,000 | | | | | | | |
| My fictional name is: | | | | | | | Jamie Ford | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 4: Trade References** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Sudden Restaurant Supplies | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Sammie Sudden | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Supplier | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 5500 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77099 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.8798 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | sammie@sudden.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Lisa Bookkeeping | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Blair Lisa | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Bookkeeping Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 100 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.4469 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | bestbookkeepers@lisa.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Effective Marketing, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Casey Forte | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Direct Mailing Advertising Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 200 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.1123 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | casey@effectivemarketing.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| My fictional name is: | | | Blake Felder | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 1: Personal Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | 12/15/1992 | | | | | | | | Social Security Number: | | | | | | | | | | | | 323-98-9810 | | | | | | | |
| Home Street Address: | | | | 44 Elm Street | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Acres, LA 70777 | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | 3 | |
| Home Phone Number: | | | |  | | | | | | | | | Cellphone Number: | | | | | | | | | | 318.500.2301 | | | | | | | |
| Do I have a driver’s license? | | | | | | | | Yes | ✔ | License No: | | | | 111 230 888 | | | | | | | | | | | | | | No | |  |
| Current Employer: | Computer Consultants, Inc. | | | | | | | | | | | | | | | | Position: | | | | | | | | Consultant | | | | | |
| Nature of Business: | | Computer Consulting | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | 525 Consultants Way | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Harmony, LA 77501 | | | | | | | | | | | | | | | | | | | | | | | | | |
| Personal Bank | | Friendly Neighborhood Bank | | | | | | | | | | | | | | Bank Contact | | | | | Marley Friendly | | | | | | | | | |
| Street Address | | | | 1201 Corporate Drive | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | Acres, LA 70755 | | | | | | | | | | | | | | | Phone | | | 318.555.1299 | | | | | | | | |
| Checking Account Number | | | | | | | 120-8254-36254 | | | | | | | | | | | Current Balance | | | | | | | | $3,000 | | | | |
| Savings Account Number | | | | | | | none | | | | | | | | | | | Current Balance | | | | | | | |  | | | | |
| Other Account Number | | | | | | | none | | | | | | | | | | | Current Balance | | | | | | | |  | | | | |
| Personal Brokerage | |  | | | | | | | | | | | | | Main Acct No: | | | | | |  | | | | | | | | | |
| Street Address | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | |  | | | | | | | | | | | | | | | Phone | | |  | | | | | | | | |
| Stock Holdings | Company: | | | | |  | | | | | | No. of Shares | | | | | | | |  | | | | Value | | |  | | | |
| Company: | | | | |  | | | | | | No. of Shares | | | | | | | |  | | | | Value | | |  | | | |
| Company: | | | | |  | | | | | | No. of Shares | | | | | | | |  | | | | Value | | |  | | | |

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| My fictional name is: | | | | | | Blake Felder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 2: Financial Profile** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| My monthly salary: | | | | $6,000 | | | | | | Monthly Bonus/Commission | | | | | | | | | | | | | | | | | | none | | | | | | | Annual Bonus/Commission | | | | | | | | | | | | | | | | | | | | | | | | | none | | | |
| Do I own or rent where I live? | | | | | | | | | | | Own | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | Rent | | | | | | | | | ✔ | | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | | | | | | | |  | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $600 | | | | | | | | |
| Other Real Estate: Address | | | | | Type | | | | | | | | Year Acquired | | | | | | Market Value | | | | | | | | | | | Mortgage Balance | | | | | | | | Mortgage Holder | | | | | | | | | | | | Monthly Payment | | | | | | | | | | Monthly Net Income | | | |
| None | | | | |  | | | | | | | |  | | | | | |  | | | | | | | | | | |  | | | | | | | |  | | | | | | | | | | | |  | | | | | | | | | |  | | | |
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| Other Notes Payable | | | | | Creditor | | | | | | | | Date of Loan | | | | | | | | Maturity | | | | | | | | | | | Current Balance | | | | | | | | | | | | | | | | | | | | Monthly Payment | | | | | | | | | | | |
| Credit Card Balance | | | | | Chase | | | | | | | |  | | | | | | | |  | | | | | | | | | | | $3,000 | | | | | | | | | | | | | | | | | | | | $300 | | | | | | | | | | | |
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| Other Assets Owned | | | | | | | | | | | | | | | | Dollar Value | | | | | | Other Annual Income | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Dollar Value | | | | |
| Vehicles | | | | | | | | | | | | | | | | $20,000 | | | | | | Spouse salary/wages/bonuses /commissions | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| Household and Personal Items | | | | | | | | | | | | | | | | $5,000 | | | | | | Alimony or child support your receive | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| All Other Assets | | | | | | | | | | | | | | | |  | | | | | | All other income (including dividends) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $0 | | | | |
| Annual or Monthly Expenditures (not included above) | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | | | | | | | |
| Insurance: Housing | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $250 | | | | | | | | | | | | | | | |
| Utilities (Electric, Gas, Water, Sanitation, Cable, Internet) | | | | | | | | | | | | | | | | | | | | | | | | $200 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Telephone (landline, cellphone) | | | | | | | | | | | | | | | | | | | | | | | | $250 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Healthcare (doctor, dentist, prescriptions, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Groceries | | | | | | | | | | | | | | | | | | | | | | | | $600 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Clothing | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $3,000 | | | | | | | | | | | | | | | |
| Vehicle Costs (gas, insurance, maintenance, taxes) | | | | | | | | | | | | | | | | | | | | | | | | $500 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Entertainment Costs (dining out, vacations, other) | | | | | | | | | | | | | | | | | | | | | | | | $200 | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | |
| Insurance: Other (life, medical, other) | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Pets | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| Gifts | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | | | | | | | |
| My fictional name is: | | | | | | | Blake Felder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 3: Business Information** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name: | | | System Support Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Date Established | | | | | | | | | | | | | | | | plan: next quarter | | | | | | | | | | |
| Nature of Business: | | | | Computer Support Services for Small Businesses and Affluent Families | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Type of Business: | | Corporation | | | | | | | | | |  | | Sole Proprietorship | | | | | | | | | | |  | | | | LLC (Limited Liability Corp) | | | | | | | | | | | | | | | ✔ | Partnership | | | | | | | | | | | |  | | | | Other | |  |
| Street Address | | | | | | | | | 44 Elm Street | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | | Acres, LA 70777 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | | | | | | | | (home) | |
| Main Phone Number: | | | | | | | | | 318.500.2301 | | | | | | | | | | | | | | | | | | | | | | | | | | | Fax Number: | | | | | | | | | | | | | | |  | | | | | | | | | | | | |
| Email: | [team@systemsupportservices.com](mailto:team@systemsupportservices.com) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Website: | | | | | | | | | | | | [www.systemsupportservices.com](http://www.systemsupportservices.com) | | | | | | | | | | | | | | | | | | | | |
| Name of Owner / Shareholder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Title or “Not Active” | | | | | | | | | | | | | | | | | | | | | | | | | % Ownership | | | | | |
| Blake Felder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | President | | | | | | | | | | | | | | | | | | | | | | | | | 100% | | | | | |
|  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | |
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| **Financial Results / Projections** | | | | | | | | | | | | | | | **Actual** | | | | | | | | | | |  | | | | | | | | | | | | | | | | **Projections** | | | | | | | | | | | | | ✔ | | | | | | | | |
| Annual or Monthly Revenues (not included above) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Service Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $25,000 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Merchandise Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $5,000 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Other Revenues | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Average Transactions per Month | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 30 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Annual or Monthly Expenditures | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Monthly | | | | | | | | | | | | | | | | | | | | | Annual | | | | | | | | | |
| Cost of Goods Sold | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | 65% of merchandise | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Salaries and Wages | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $15,000 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Rent and Utilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Insurance | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $1,500 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Debt Service | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $800 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Advertising | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | |
| Outside Services (accountants, lawyers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | | | |
| Maintenance Costs (facility, equipment) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | $1,000 | | | | | | | | | |
| All Other Expenses | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | $2,000 | | | | | | | | | |
| Assets | | | | | | | | | | | | | | | | | Current Value | | | | | | | | | | Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Current Value | | | | | | | |
| Inventory | | | | | | | | | | | | | | | | | $5,000 | | | | | | | | | | Line of Credit: Amount Requested | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $40,000 | | | | | | | |
| Equipment (including owned vehicles) | | | | | | | | | | | | | | | | | $25,000 | | | | | | | | | | Equipment-related Debt | | | | | | | | | | | | | | | | | | | | | | | | | | | | |  | | | | | | | |
| Accounts Receivable (payments due from customers) | | | | | | | | | | | | | | | | | $25,000 | | | | | | | | | | Accounts Payable (payments due to suppliers) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $6,000 | | | | | | | |
| All Other Assets | | | | | | | | | | | | | | | | | $5,000 | | | | | | | | | | All Other Liabilities | | | | | | | | | | | | | | | | | | | | | | | | | | | | | $3,000 | | | | | | | |
| My fictional name is: | | | | | | | Blake Felder | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **Page 4: Trade References** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Crunch Computers | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Kelly Krunch | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Supplier | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 12 World Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77011 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.0080 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | kkrunch@crunch.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Lisa Bookkeeping | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Blair Lisa | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Bookkeeping Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 100 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.4469 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | bestbookkeepers@lisa.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Company Name | | | | Effective Marketing, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Contact | | | | | | | Casey Forte | | | | | | | | | | | | | | | | | |
| Business Relationship | | | | | | | | Direct Mailing Advertising Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Street Address | | | | | | | | 200 Corporate Way | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | | Harmony, LA 77638 | | | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | | | | | | | | | | 318.555.1123 | | | | | | | | | | | | | | | | |
| Email | | | | | | | | casey@effectivemarketing.com | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| Guarantor Name | | | | **Logan Lane** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | | 12/15/55 | | | | | | | | | | | | | | | Social Security Number: | | | | | | | | | | | | | | | 132-98-0002 | | | | | | | | | |
| Home Street Address: | | | | | 44 Beech Grove | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Freedom, LA 70011 | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | 30 | |
| Home Phone Number: | | | | | 225.555.4001 | | | | | | | | | | | | | | | | | Cellphone Number: | | | | | | | | | | | | 318.555.6226 | | | | | | | | | |
| Do I have a driver’s license? | | | | | | | | | | Yes | | | | ✔ | | License No: | | | | | | | 763 003 330 | | | | | | | | | | | | | | | | | | No | |  |
| Personal Bank | | Bank of America | | | | | | | | | | | | | | | | | | | | | | | Bank Contact | | | | | | Terry Pointer | | | | | | | | | | | | |
| Street Address | | | | | 4646 Pointer Place | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Alexander, LA 79911 | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | 318.555.0129 | | | | | | | | | | | |
| Checking Account Number | | | | | | | | 95-584458584 | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | | $80,000 | | | | | | |
| Savings Account Number | | | | | | | | 91-484203831 | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | | $250,000 | | | | | | |
| Other Account Number | | | | | | | | 89-647363847 (IRA account) | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | | $2,000,000 | | | | | | |
| Personal Brokerage | | Fidelity | | | | | | | | | | | | | | | | | | | | | | Main Acct No: | | | | | | | 32-138-09302 | | | | | | | | | | | | |
| Street Address | | | | | 2424 Battalion Circle | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Fort, LA 73913 | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | 318.555.0404 | | | | | | | | | | | |
| Stock Holdings | Company: | | | | | | Procter & Gamble | | | | | | | | | | | | | | No. of Shares | | | | | | | | 5,000 | | | | | | Value | | | | $400,000 | | | | |
| Company: | | | | | | Apple | | | | | | | | | | | | | | No. of Shares | | | | | | | | 10,000 | | | | | | Value | | | | $1,000,000 | | | | |
| Company: | | | | | | Mutual Funds | | | | | | | | | | | | | | No. of Shares | | | | | | | | 10,000 | | | | | | Value | | | | $3,000,000 | | | | |
| Annual Compensation (all sources) | | | | | | | | | | | | $500,000 | | | | | | | | All Other Annual Income (all sources) | | | | | | | | | | | | | | | | | | | | $250,000 | | | |
| Do I own or rent where I live? | | | | | | Own | | | | | | | | ✔ | | | | | | | | | | | | | | Rent | |  | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | $1,000,000 | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | |  | | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | $0 | | | | | |
| Other Real Estate: Address | | | Type | | | | | | Year Acquired | | | | Market Value | | | | | | | | Mortgage Balance | | | | | Mortgage Holder | | | | | | | Monthly Payment | | | | | | | Monthly Net Income | | | |
| Eagle Office Park | | | Office Bldg | | | | | | 1985 | | | | $2,000,000 | | | | | | | | $1,000,000 | | | | | Chase | | | | | | | $5,000 | | | | | | | $30,000 | | | |
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| Other Notes Payable | | | Creditor | | | | | | Date of Loan | | | | | | Maturity | | | | | | | | Current Balance | | | | | | | | | | | | | Monthly Payment | | | | | | | |
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| Guarantor Name | | | | | **Kendall Hill** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | | | 12/15/70 | | | | | | | | | | | | | | | Social Security Number: | | | | | | | | | | | | | | | | | 562-34-0111 | | | | | | | | | |
| Home Street Address: | | | | | | | 132 Willow Drive | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | Freedom, LA 70011 | | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | 10 | |
| Home Phone Number: | | | | | | | 225.555.6503 | | | | | | | | | | | | | | | | | Cellphone Number: | | | | | | | | | | | | | 504.555.6129 | | | | | | | | | |
| Do I have a driver’s license? | | | | | | | | | | | | Yes | | | | ✔ | License No: | | | | | | | | 673 030 355 | | | | | | | | | | | | | | | | | | | No | |  |
| Personal Bank | | Bank of America | | | | | | | | | | | | | | | | | | | | | | | | | Bank Contact | | | | | | | Terry Pointer | | | | | | | | | | | | |
| Street Address | | | | | | | 4646 Pointer Place | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | Alexander, LA 79911 | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | 318.555.0129 | | | | | | | | | | | |
| Checking Account Number | | | | | | | | | | 95-001939485 | | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | $30,000 | | | | | | | |
| Savings Account Number | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | |  | | | | | | | |
| Other Account Number | | | | | | | | | | 89-201903934 (IRA account) | | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | $200,000 | | | | | | | |
| Personal Brokerage | | | | Schwab | | | | | | | | | | | | | | | | | | | | | | Main Acct No: | | | | | | | | YY-98-839283 | | | | | | | | | | | | |
| Street Address | | | | | | | 101 Battalion Circle | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | Fort, LA 73921 | | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | 318.555.9120 | | | | | | | | | | | |
| Stock Holdings | Company: | | | | | | | | Mutual Funds | | | | | | | | | | | | | No. of Shares | | | | | | | | | | 500 | | | | | | Value | | | | $300,000 | | | | |
| Company: | | | | | | | |  | | | | | | | | | | | | | No. of Shares | | | | | | | | | |  | | | | | | Value | | | |  | | | | |
| Company: | | | | | | | |  | | | | | | | | | | | | | No. of Shares | | | | | | | | | |  | | | | | | Value | | | |  | | | | |
| Annual Compensation (all sources) | | | | | | | | | | | | | | $90,000 | | | | | | | All Other Annual Income (all sources) | | | | | | | | | | | | | | | | | | | | | | $10,000 | | | |
| Do I own or rent where I live? | | | | | | | | Own | | | | | | | | ✔ | | | | | | | | | | | | | | | Rent | |  | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | | $500,000 | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | | | $350,000 | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | | $1,600 | | | | | | |
| Other Real Estate: Address | | | Type | | | | | | | | Year Acquired | | | | Market Value | | | | | | | Mortgage Balance | | | | | | | Mortgage Holder | | | | | | | Monthly Payment | | | | | | | Monthly Net Income | | | |
|  | | |  | | | | | | | |  | | | |  | | | | | | |  | | | | | | |  | | | | | | |  | | | | | | |  | | | |
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| Other Notes Payable | | | | | | Creditor | | | | | | | | Date of Loan | | | | | | | | | Maturity | | | | | Current Balance | | | | | | | | | | | | | Monthly Payment | | | | | |
| Vehicle Loan | | | | | | GMAC | | | | | | | | 12/15/15 | | | | | | | | | 12/15/20 | | | | | $80,000 | | | | | | | | | | | | | $1,500 | | | | | |
| Home Improvement Loan | | | | | | Bank of America | | | | | | | | 12/15/11 | | | | | | | | | 12/15/21 | | | | | $100,000 | | | | | | | | | | | | | $1,400 | | | | | |
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| Guarantor Name | | | | | **Quinn Thomas** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | | | 12/15/90 | | | | | | | | | | | | | | Social Security Number: | | | | | | | | | | | | | | | | 985-10-0102 | | | | | | | | | |
| Home Street Address: | | | | | | | 88 Evergreen Lane | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | Freedom, LA 70055 | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | 3 | |
| Home Phone Number: | | | | | | | 225.555.8893 | | | | | | | | | | | | | | | | Cellphone Number: | | | | | | | | | | | | 504.555.9930 | | | | | | | | | |
| Do I have a driver’s license? | | | | | | | | | | | | Yes | | | | ✔ | License No: | | | | | | | 847 387 784 | | | | | | | | | | | | | | | | | | No | |  |
| Personal Bank | | Bank of America | | | | | | | | | | | | | | | | | | | | | | | | Bank Contact | | | | | | | Terry Pointer | | | | | | | | | | | |
| Street Address | | | | | | | 4646 Pointer Place | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | Alexander, LA 79911 | | | | | | | | | | | | | | | | | | | | | | | Phone | | | 318.555.0129 | | | | | | | | | | | |
| Checking Account Number | | | | | | | | | | 95-584458584 | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | $20,000 | | | | | | | |
| Savings Account Number | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | |  | | | | | | | |
| Other Account Number | | | | | | | | | | 88-243947644 (IRA account) | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | $20,000 | | | | | | | |
| Personal Brokerage | | | | Fidelity | | | | | | | | | | | | | | | | | | | | | Main Acct No: | | | | | | | | 45-455-60598 | | | | | | | | | | | |
| Street Address | | | | | | | 2424 Battalion Circle | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | | | Fort, LA 73913 | | | | | | | | | | | | | | | | | | | | | | | Phone | | | 318.555.0404 | | | | | | | | | | | |
| Stock Holdings | Company: | | | | | | | | Mutual Funds | | | | | | | | | | | | No. of Shares | | | | | | | | | | 100 | | | | | Value | | | | $10,000 | | | | |
| Company: | | | | | | | |  | | | | | | | | | | | | No. of Shares | | | | | | | | | |  | | | | | Value | | | |  | | | | |
| Company: | | | | | | | |  | | | | | | | | | | | | No. of Shares | | | | | | | | | |  | | | | | Value | | | |  | | | | |
| Annual Compensation (all sources) | | | | | | | | | | | | | | $65,000 | | | | | | All Other Annual Income (all sources) | | | | | | | | | | | | | | | | | | | | | $5,000 | | | |
| Do I own or rent where I live? | | | | | | | | Own | | | | | | | |  | | | | | | | | | | | | | | Rent | | ✔ | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | | |  | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | $1,200 | | | | | | |
| Other Real Estate: Address | | | Type | | | | | | | | Year Acquired | | | | Market Value | | | | | | Mortgage Balance | | | | | | | Mortgage Holder | | | | | | Monthly Payment | | | | | | | Monthly Net Income | | | |
|  | | |  | | | | | | | |  | | | |  | | | | | |  | | | | | | |  | | | | | |  | | | | | | |  | | | |
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| Other Notes Payable | | | | | | Creditor | | | | | | | | Date of Loan | | | | | | | | Maturity | | | | | Current Balance | | | | | | | | | | | | Monthly Payment | | | | | |
| Vehicle Loan | | | | | | BMW Financial | | | | | | | | 12/15/13 | | | | | | | | 12/15/19 | | | | | $60,000 | | | | | | | | | | | | $1,500 | | | | | |
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| Guarantor Name | | | | **Parker Carpenter** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Birthdate: | | | | 12/15/55 | | | | | | | | | | | | | | | Social Security Number: | | | | | | | | | | | | | | | 776-28-4837 | | | | | | | | | |
| Home Street Address: | | | | | 98 Sapling Court | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Freedom, LA 70014 | | | | | | | | | | | | | | | | | | | | | | | Years at current address: | | | | | | | | | | | | | | 30 | |
| Home Phone Number: | | | | | 225.555.9011 | | | | | | | | | | | | | | | | | Cellphone Number: | | | | | | | | | | | | 504.555.0918 | | | | | | | | | |
| Do I have a driver’s license? | | | | | | | | | | Yes | | | | ✔ | | License No: | | | | | | | 546 213 090 | | | | | | | | | | | | | | | | | | No | |  |
| Personal Bank | | Bank of America | | | | | | | | | | | | | | | | | | | | | | | Bank Contact | | | | | | Terry Pointer | | | | | | | | | | | | |
| Street Address | | | | | 4646 Pointer Place | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | | Alexander, LA 79911 | | | | | | | | | | | | | | | | | | | | | | | Phone | | | | 318.555.0129 | | | | | | | | | | | |
| Checking Account Number | | | | | | | | 95-584458584 | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | | $80,000 | | | | | | |
| Savings Account Number | | | | | | | |  | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | |  | | | | | | |
| Other Account Number | | | | | | | | 86-847490838 (IRA account) | | | | | | | | | | | | | | | | | | | Current Balance | | | | | | | | | | $200,000 | | | | | | |
| Personal Brokerage | |  | | | | | | | | | | | | | | | | | | | | | | Main Acct No: | | | | | | |  | | | | | | | | | | | | |
| Street Address | | | | |  | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City, State and Zip: | | | | |  | | | | | | | | | | | | | | | | | | | | | | | Phone | | | |  | | | | | | | | | | | |
| Stock Holdings | Company: | | | | | |  | | | | | | | | | | | | | | No. of Shares | | | | | | | |  | | | | | | Value | | | |  | | | | |
| Company: | | | | | |  | | | | | | | | | | | | | | No. of Shares | | | | | | | |  | | | | | | Value | | | |  | | | | |
| Company: | | | | | |  | | | | | | | | | | | | | | No. of Shares | | | | | | | |  | | | | | | Value | | | |  | | | | |
| Annual Compensation (all sources) | | | | | | | | | | | | $56,000 | | | | | | | | All Other Annual Income (all sources) | | | | | | | | | | | | | | | | | | | | $0 | | | |
| Do I own or rent where I live? | | | | | | Own | | | | | | | | ✔ | | | | | | | | | | | | | | Rent | |  | | | | | | | | | | | | | |
| If I own a house, how much is it worth? | | | | | | | | | | | | | | | | | | $300,000 | | | | | | | | | | | | | | | | | | | | | | | | | |
| How much is the mortgage on my house? | | | | | | | | | | | $50,000 | | | | | | Monthly mortgage or rent payment: | | | | | | | | | | | | | | | | | | | | | $300 | | | | | |
| Other Real Estate: Address | | | Type | | | | | | Year Acquired | | | | Market Value | | | | | | | | Mortgage Balance | | | | | Mortgage Holder | | | | | | | Monthly Payment | | | | | | | Monthly Net Income | | | |
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| Other Notes Payable | | | Creditor | | | | | | Date of Loan | | | | | | Maturity | | | | | | | | Current Balance | | | | | | | | | | | | | Monthly Payment | | | | | | | |
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